

# Contents

Company Information	2
Directors' Report	3
Balance Sheet	4-5
Profit and Loss Account	6
Cash Flow Statement	7
Statement of Changes in Equity	8
Selected Notes to the Financial Statements	9 - 12

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1 -

# **Company Information**

Board of Directors:	Mr. Muhammad Saleem Mr. Shahzad Saleem Mrs. Farhat Saleem Mr. Manzoor Ahmed Mr. Khalid Niaz Khawaja Mr. Manzar Mushtaq Mr. Aftab Ahmad Khan	Chairman Chief Executive Nominee NIT
Audit Committee:	Mr. Aftab Ahmad Khan Mr. Shahzad Saleem Mr. Khalid Niaz Khawaja	Chairman Member Member
Company Secretary:	Mr. Farrukh Ifzal	
Bankers to the Company:	ABN AMRO Bank N.V. Allied Bank Limited Askari Commercial Bank Limited Bank Alfalah Limited Citibank N.A. Deutsche Bank AG Dubai Islamic Bank Pakistan Limite Faysal Bank Limited Habib Metropolitan Bank Limited Habib Bank Limited Hong Kong & Shanghai Banking Co Meezan Bank Limited National Bank of Pakistan NIB Bank Limited Standard Chartered Bank Pakistan The Bank of Punjab United Bank Limited	rporation Limited
Auditors:	Riaz Ahmad & Company Chartered Accountants	
Registered & Head Office:	31-Q, Gulberg-II, Lahore, Pakistan. Phone : 5761730-39 Fax : 5878696-97 Web : www.nishatchunian.com	
Mills:	Spinning 1, 4 & 5 49th Kilometre, Multan Road, Bhai Pheru, Tehsil Chunian, District Kasur.	
	Spinning 2, 3 & Weaving 49th Kilometre, Multan Road, Kamogal, Tehsil Pattoki, District Kasur.	
	Dyeing & Printing 4th Kilometre, Manga Road, Raiwind.	
2	NISHAT (CHUNIAN) LIMITED	

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## **Directors' Report**

We hereby present the un-audited financial statements of the Company for the nine months ended 31 March 2007. Our sales are Rs. 5,431.03 million and there is a loss before tax of Rs. 39.97 million. Loss after tax is Rs. 111.97 million because of the tax provision of Rs. 72 million, as Company is under presumptive tax regime. The gross margin is 11.62%. Financial charges have increased to Rs. 482.81 million.

The main reason for the loss is the spinning business. We have made major changes in the product mix of one spinning unit – a delay in this changeover has adversely effected the Company's results. However, the changeover is now complete and we expect the situation to improve in the coming months. The Home Textiles Division is also operating at 90% capacity; overall the Company was in profit in March 2007 and we expect the trend to continue for the balance of the year.

The directors look forward to the last quarter of the year with an expectation of recovery in profitability.

On behalf of the Board

Lahore: 25 April 2007

Shahzad Saleem Chief Executive

Conc	lense	d Interim Bal	ance Sheet
	Unaudited Note 31 March 2007		Audited 30 June 2006
EQUITY AND LIABILITIES		Rupees	Rupees
SHARE CAPITAL AND RESERVES			
Authorised share capital 80,000,000 (30 June 2006: 80,000,000) ordinary shares of Rupees 10 each		800,000,000	800,000,000
Issued, subscribed and paid up share cap	ital		
75,200,838 (30 June 2006: 75,200,838) ordinary shares of Rupees 10 each		752,008,380	752,008,380
Revenue reserves		1,812,059,507	2,036,834,357
Fotal Equity		2,564,067,887	2,788,842,737
NON-CURRENT LIABILITIES			
Long term financing	5	2,269,131,024	3,106,770,396
Long term murabaha	6	475,000,000	306,250,000
		2,744,131,024	3,413,020,396
CURRENT LIABILITIES			
Trade and other payables		397,394,206	302,126,632
Accrued mark-up	7	125,411,472	105,126,233
Short term borrowings Current portion of non-current liabilities	7	3,816,991,377 856,892,238	2,274,882,896 581,179,605
		5,196,689,293	3,263,315,366
FOTAL LIABILITIES		7,940,820,317	6,676,335,762
CONTINGENCIES AND COMMITMENTS	8	-	-
FOTAL EQUITY AND LIABILITIES		10,504,888,204	9,465,178,499

Chief Executive

4

# as at 31 March 2007

	Note	Unaudited 31 March 2007	Audited 30 June 2006
ASSETS		Rupees	Rupees
NON-CURRENT ASSETS			
Property, plant and equipment			
Operating fixed assets Capital work-in-progress	9 10	6,452,939,030 121,767,803	6,680,266,277 223,068,675
		6,574,706,833	6,903,334,952
Long term loans		3,275,875	4,099,271
Long term deposits		718,942	728,945
		6,578,701,650	6,908,163,168
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade		205,989,507 2,478,279,454	198,046,974 1,572,827,386
Trade debts		961,909,560	542,877,601
Loans and advances Short term deposits and prepayments		111,626,915 389,340	91,142,585
Other receivables		110,241,393	139,880,989
Cash and bank balances		57,750,385	10,940,262
		3,926,186,554	2,557,015,331
TOTAL ASSETS		10,504,888,204	9,465,178,499
			Director

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## Condensed Interim Profit and Loss Account (Unaudited) For the Nine Months Ended 31 March 2007

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		Nine Mont	hs Ended	Quarte	r Ended
r	Vote	31 March 2007	31 March 2006	31 March 2007	31 March 2006
		Rupees	Rupees	Rupees	Rupees
Sales		5,431,034,226	4,836,510,025	1,941,540,395	1,693,183,184
Cost of sales	11	4,799,727,300	3,984,654,289	1,737,442,264	1,426,095,862
Gross profit		631,306,926	851,855,736	204,098,131	267,087,322
Distribution and selling expenses		136,870,989	132,632,967	46,374,890	46,343,016
Administrative expenses		88,934,942	80,623,351	29,428,957	28,635,903
Other operating expenses		12,034,136	46,506,711	2,177,386	21,858,519
		237,840,067	259,763,029	77,981,233	96,837,438
		393,466,859	592,092,707	126,116,898	170,249,884
Other operating income		49,368,549	26,112,322	19,051,694	9,732,683
Profit from operations		442,835,408	618,205,029	145,168,592	179,982,567
Finance costs		482,809,002	342,937,454	168,262,607	124,689,808
Profit / (loss) before taxation		(39,973,594)	275,267,575	(23,094,015)	55,292,759
Provision for taxation		72,000,000	65,000,000	26,000,000	22,000,000
Profit / (loss) after taxation		(111,973,594)	210,267,575	(49,094,015)	33,292,759
Earnings per share - Basic and diluted		(1.49)	2.80	(0.65)	0.44

The annexed notes form an integral part of these financial statements.

Chief Executive

6 -

Director

# Condensed Interim Cash Flow Statement (Unaudited) For the Nine Months Ended 31 March 2007

	31 March 2007	31 March 2006
	Rupees	Rupees
CASH FLOW FROM OPERATING ACTIVITIES	[]	
Cash (used in) / generated from operations (Note 12)	(318,615,373)	241,958,162
Long term deposits - net	10,002	(50,000)
Finance costs paid	(462,523,763)	(291,126,660)
Taxes paid	(47,756,595)	(54,759,103)
Net cash used in operating activities	(828,885,729)	(103,977,601)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(169,270,406)	(1,132,955,599)
Long term loans - net	823,396	735,452
Sale proceeds of investment	-	10,451,977
Sale proceeds of property, plant and equipment	7,230,652	36,782,623
Net cash used in investing activities	(161,216,358)	(1,084,985,547)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term financing and murabaha obtained	625,000,000	434,200,000
Long term financing and murabaha repaid	(1,018,176,738)	(210,416,666)
Dividend paid	(112,019,533)	(134,393,465)
Net cash (used for) / from financing activities	(505,196,271)	89,389,869
Net decrease in cash and cash equivalents	(1,495,298,358)	(1,099,573,279)
Cash and cash equivalents at beginning of the period	(2,263,942,634)	(2,165,614,891)
Cash and cash equivalents at end of the period	(3,759,240,992)	(3,265,188,170)

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

7

## Condensed Interim Statement of Changes in Equity (Unaudited) For the Nine Months Ended 31 March 2007

	SHARE	CAPITAL RESERVE	REVENUE	REVENUE RESERVES		SHARE
	CAPITAL	Fair Value Reserve	General Reserve	Unappro- priated Profit	RESERVES	HOLDERS' EQUITY
			Rup	e e s		
Balance as at 30 June 2005	683,643,980	1,419,225	1,492,221,278	498,906,010	1,992,546,513	2,676,190,493
Net profit for the nine months end 31 March 2006	led -		-	210,267,575	210,267,575	210,267,575
Dividend for the year ended 30 June 2005	-	-	-	(136,728,796)	(136,728,796)	(136,728,796)
Bonus shares Issued	68,364,400	-	-	(68,364,400)	(68,364,400)	-
Balance as at 31 March 2006	752,008,380	1,419,225	1,492,221,278	504,080,389	1,997,720,892	2,749,729,272
Net cumulative gain transferred to profit and loss account	) _	(1,419,225)	-	-	(1,419,225)	(1,419,225)
Net profit for the quarter ended 30 June 2006	-	-	-	40,532,690	40,532,690	40,532,690
Balance as at 30 June 2006	752,008,380	-	1,492,221,278	544,613,079	2,036,834,357	2,788,842,737
Transfer to general reserve	-	-	137,000,000	(137,000,000)	-	-
Dividend for the year ended 30 June 2006	-	-	-	(112,801,256)	(112,801,256)	(112,801,256)
Net profit for the nine months end 31 March 2007	led _	-	-	(111,973,594)	(111,973,594)	(111,973,594)
Balance as at 31 March 2007	752,008,380	-	1,629,221,278	182,838,229	1,812,059,507	2,564,067,887

The annexed notes form an integral part of these financial statements.

Chief Executive

8

Director

### Selected Notes to the Condensed Interim Financial Statements (Unaudited) For the Nine Months Ended 31 March 2007

1. THE COMPANY AND ITS OPERATIONS

Nishat (Chunian) Limited is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984 and is listed on the Lahore and Karachi Stock Exchanges. Its registered office is situated at 31-Q, Gulberg II, Lahore. The Company is engaged in business of spinning, weaving, dyeing, stitching, processing, doubling, sizing, buying, selling and otherwise dealing in yarn, fabric and made-ups made from raw cotton, synthetic fibre and cloth and to generate electricity for internal use.

#### 2. STATEMENT OF COMPLIANCE

These financial statements are unaudited and being submitted to the shareholders, as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the International Accounting Standard (IAS) - 34 "Interim Financial Reporting".

#### 3. ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are the same as those applied to the annual financial statements for the year ended 30 June 2006.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those applied to the annual financial statements for the year ended 30 June 2006.

		Unaudited 31 March 2007	Audited 30 June 2006
5.	LONG TERM FINANCING	Rupees	Rupees
	Opening balance	3,675,450,000	2,972,500,000
	Add: Obtained during the period/year	150,000,000	934,200,000
	Less: Repaid during the period/year	(705,676,738)	(231,249,999)
	Closing balance Less: Current portion shown	3,119,773,262	3,675,450,001
	under current liabilities	(850,642,238)	(568,679,605)
	Non-current portion	2,269,131,024	3,106,770,396
<b>6</b> .	LONG TERM MURABAHA		
	Opening balance	318,750,000	31,250,000
	Add: Obtained during the period/year	475,000,000	300,000,000
	Less: Repaid during the period/year	(312,500,000)	(12,500,000)
	Closing balance Less: Current portion shown	481,250,000	318,750,000
	under current liabilities	(6,250,000)	(12,500,000)
	Non-current portion	475,000,000	306,250,000

)	
Unaudited 31 March 2007 Rupees	Audited 30 June 2006 Rupees
1,327,566,900	570,010,783
1,523,122,806	1,074,872,113
966,301,671	630,000,000
3,816,991,377	2,274,882,896
	31 March 2007 Rupees 1,327,566,900 1,523,122,806 966,301,671

#### 8. CONTINGENCIES AND COMMITMENTS

#### Contingencies

There is no change in contingencies since the last audited financial statements.

#### Commitments

- i) Commitments in respect of capital expenditure are Rupees 143.977 million (June 2006: Rupees 88.391 million).
- ii) Letters of credit other than for capital expenditure are Rupees 84.647 million (June 2006: Rupees 32.415 million).

		Unaudited 31 March 2007	Audited 30 June 2006
		Rupees	Rupees
0P	ERATING FIXED ASSETS		
Op	ening book value	6,680,266,277	4,315,197,292
	0	e 9.1) 270,571,278	3,003,102,986
		6,950,837,555	7,318,300,278
Bo	ok value of deletions		
De	during the period/year (Note preciation charged	e 9.2) 5,359,914	107,242,423
20	during the period/year	492,538,611	530,791,578
Clo	osing book value	6,452,939,030	6,680,266,277
9.1	Additions during the period/year		
	Freehold land	-	107,193,000
	Building on freehold land	142,643,446	618,892,831
	Machinery and Electric Installation	102,730,298	2,139,567,781
	Furniture, fixtures and office equipme		102,274,923
	Vehicles	14,745,956	35,174,451
		270,571,278	3,003,102,986
9.2	Book value of deletions during the	period/year	
	Machinery and Electric Installation	3,569,627	95,399,027
	Furniture, fixtures and office equipme		323,282
	Vehicles	1,769,585	11,520,114
		5,359,914	107,242,423

				naudited I March 2007	Audited 30 June 2006
			F	lupees	Rupees
10.	CAPITAL WORK IN PROC Plant, machinery and equ Civil works Advance for purchase of	ipment	93,	382,264 613,479 772,060	122,432,833 97,936,382 2,699,460
			121,	767,803	223,068,675
			udited nth Ended		udited er Ended
		31 March	31 March	31 March	31 March
		2007 Ruppers	2006 Rupees	2007 Rupees	2006 Ruppers
		Rupees	Rupees	Rupees	Rupees
11.	COST OF SALES Raw material consumed Packing materials consumed	3,331,428,365 143,896,291	2,674,286,476 62,163,929	1,056,561,259 57,017,126	859,052,998 22,364,822
	Stores, spare parts and loose tools	136,038,265	111,213,725	51,581,061	79,497,510
	Salaries, wages and other benefits	413,409,156	254,228,311	149,911,475	88,797,925
	Fuel and power Insurance	406,801,378 13,578,612	296,519,500 8,198,138	134,021,565 4,818,300	102,277,063 3,183,684
	Postage and telephone	666,521	620,273	225,766	158,796
	Travelling and conveyance Vehicle running	8,227,811 6,781,461	264,317 3,512,973	2,739,692 2,172,809	127,826 1,263,603
	Entertainment	775,106	815,397	291,735	260,545
	Depreciation Repair and maintenance	483,207,846 7,747,005	$358,193,856 \\5,434,223$	163,165,555 2,181,710	126,070,576 2,441,970
	Other factory overheads	25,334,485	16,073,854	8,915,433	5,327,439
		4,977,892,303	3,791,524,972	1,633,603,486	1,290,824,757
	Work-in-process Opening stock Closing stock	179,358,235 (251,335,107)	95,893,760 (108,247,319)	178,007,928 (251,335,107)	92,240,518 (108,247,319)
	Cost of goods manufactured	4,905,915,430	3,779,171,413	1,560,276,307	1,274,817,956
	Finished goods and				
	waste-opening stocks Finished goods Waste	342,593,878 18,305,043	210,693,641 7,207,038	636,286,795 27,967,738	259,423,704 19,925,080
		360,898,921	217,900,679	664,254,532	279,348,784
		5,266,814,351	3,997,072,092	2,224,530,840	1,554,166,740
	Finished goods and waste-closing stocks				
	Finished goods Waste	(504,196,408) (17,715,098)	(157,668,278) (24,725,602)	(504,196,408) (17,715,098)	
		(521,911,505)	(182,393,880)	(521,911,506)	(182,393,880)
	Cost of goods sold-own manufactured	4,744,902,846	3,814,678,212	1,702,619,334	1,371,772,860
	Opening stock of purchased finished goods Add: Finished goods purchased	4,625,201 75,296,828	27,441,378 158,376,787	6,266,614 53,653,891	6,418,728 63,746,362
	Less: Closing stock of purchased finished goods	(25,097,575)	(15,842,088)	(25,097,575)	(15,842,088)
	Cost of sales-purchased finished goods	54,824,454	169,976,077	34,822,930	54,323,002
		4,799,727,300	3,984,654,289	1,737,442,264	1,426,095,862

	Unaudited 31 March 2007	Unaudited 31 March 2006
	Rupees	Rupees
2. CASH (USED IN) / GENERATED FROM		
<b>OPERATIONS</b>		075 007 575
(Loss) / Profit before taxation Add/(less) adjustment for non	(39,973,594)	275,267,575
cash charges and other items:		
Depreciation	492,538,611	366,750,838
(Gain) / loss on sale of operating fixed assets	(1,870,738)	21,773,944
Fair value gain on investment	-	(650,000)
Gain on sale of investment	-	(3,651,977)
Finance costs	482,809,002	342,937,454
Cash flows from operating activities		
before working capital changes	933,503,281	1,002,427,834
(Increase)/decrease in current assets	[]	
- Stores, spare parts and loose tools	(7,942,533)	(68,789,031)
- Stock in trade	(905,452,068)	(424,692,720)
- Trade debts	(419,031,959)	(327,301,800)
- Loans and advances	(20,484,330) 910,194	(10,346,756) 2,768,121
<ul> <li>Short term deposits and prepayments</li> <li>Other receivables</li> </ul>	· · · · · · · · · · · · · · · · · · ·	44,495,384
- Other receivables	5,396,190	44,495,584
Increase in current liabilities		
- Trade and other payables	94,485,852	23,397,130
Cash used in working capital	(1,252,118,654)	(760,469,672)
	(318,615,373)	241,958,162

#### 13. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated undertakings, other related parties, key management personnel and provident fund trust. The Company in the normal course of business carries out transactions with related parties.

Purchase of goods and services	5,257,290	59,255,213
Sale of goods and services	23,426,208	33,304,405
Insurance premium paid	18,105,907	13,212,607
Insurance claim received	1,733,247	2,019,138
Contribution to employees' provident fund	24,623,782	16,926,710

#### 14. AUTHORISED FOR ISSUE

These financial statements were approved by the Board of Directors and authorised for issue on 25 April 2007.

**Chief Executive** 

Director

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