



NISHAT
CHUNIAN
G R O U P

CORPORATE BRIEFING

Fiscal year 2021



**NISHAT
CHUNIAN**
G R O U P

Nishat Chunian Limited (NCL)

- Vertically integrated textile company set up in 1990
- Amongst the top five textile manufacturers

Nishat Chunian Power Limited (NCPL)

Independent power producer with a capacity of 200 MW

Nishat Chunian USA Inc.

Foreign subsidiary facilitating Sales to USA

1991

First Spinning mill set up with 14,400 spindles

1998

Diversified into Weaving with 99 air jet looms and expanded Spinning

2006

Branched out into Home Textiles

2010

A 200MW IPP started commercial operations

2014

Set up 46 MW captive power plant


2016

Diversification into retail business – The Linen Company (TLC)

HISTORY OF NISHAT CHUNIAN GROUP

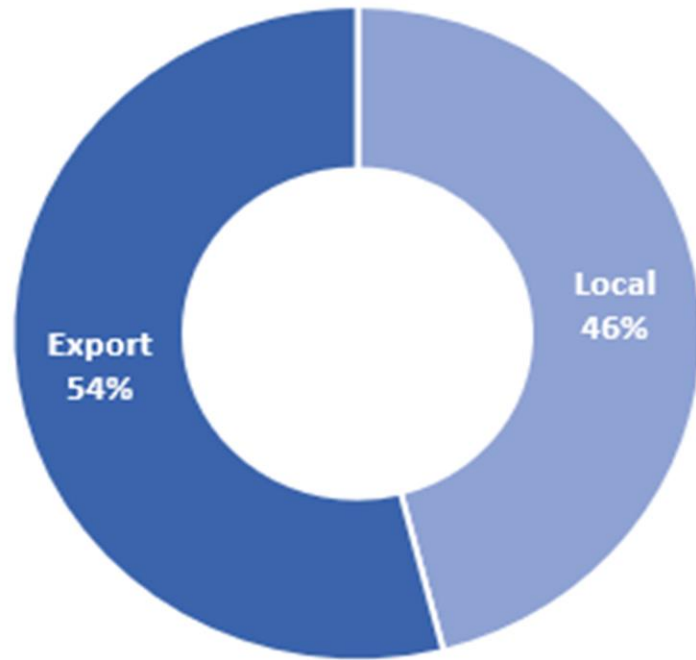
NISHAT CHUNIAN LIMITED

DIVISIONS

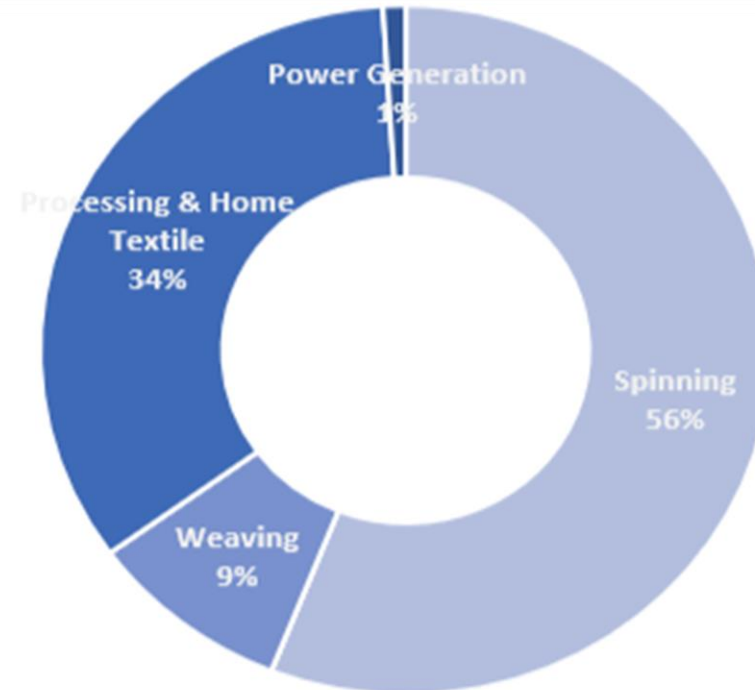
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- Spinning
 - Weaving
 - Home Textiles
 - Power Generation
 - Retail Business

Company Market Profile

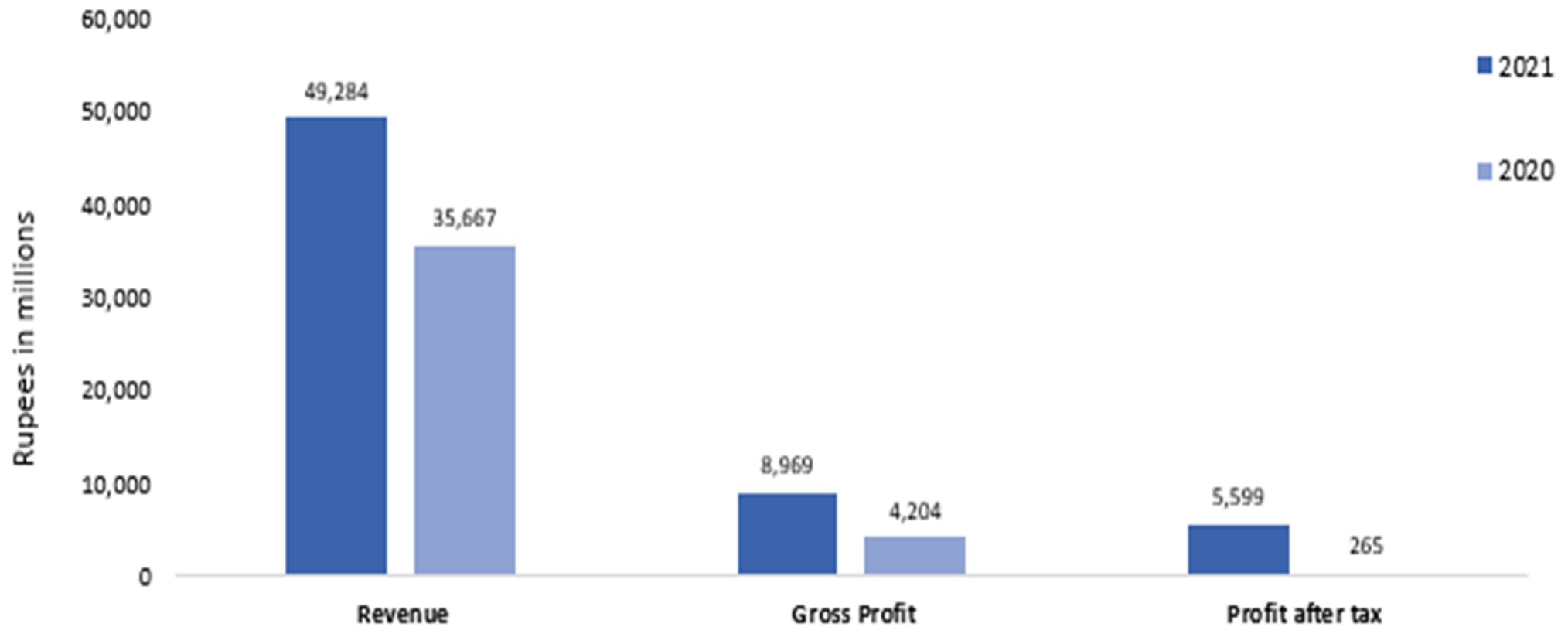
Sales Break Up Market Wise



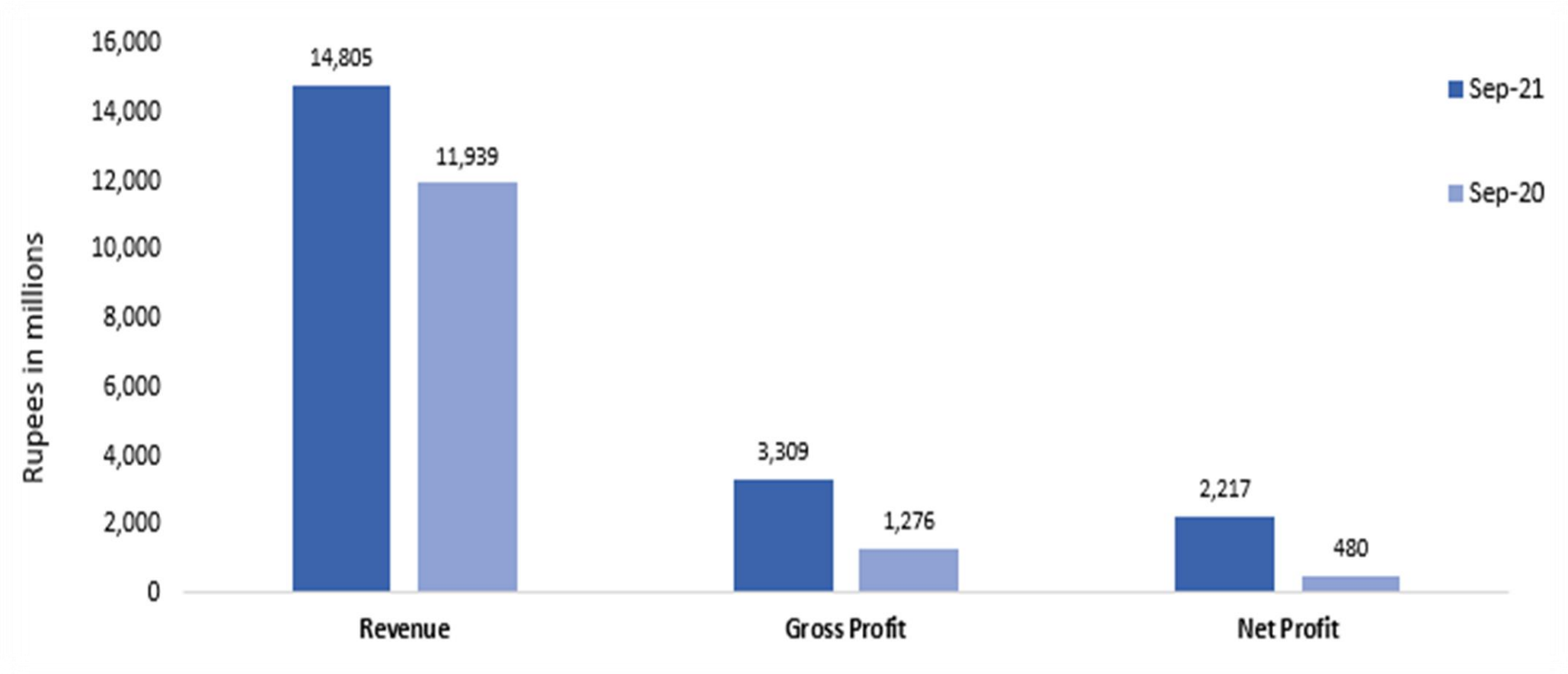
Sales Break Up Segment Wise



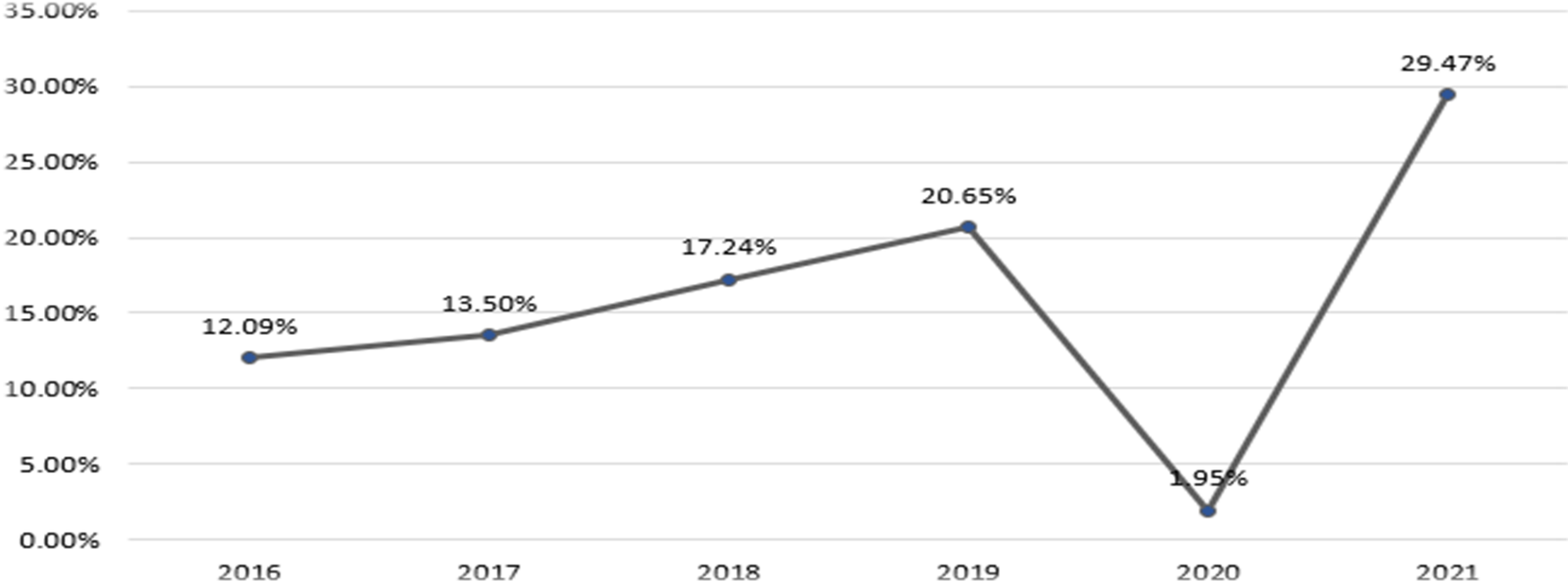
Financial Review – Sales, GP & NP (FY-21)

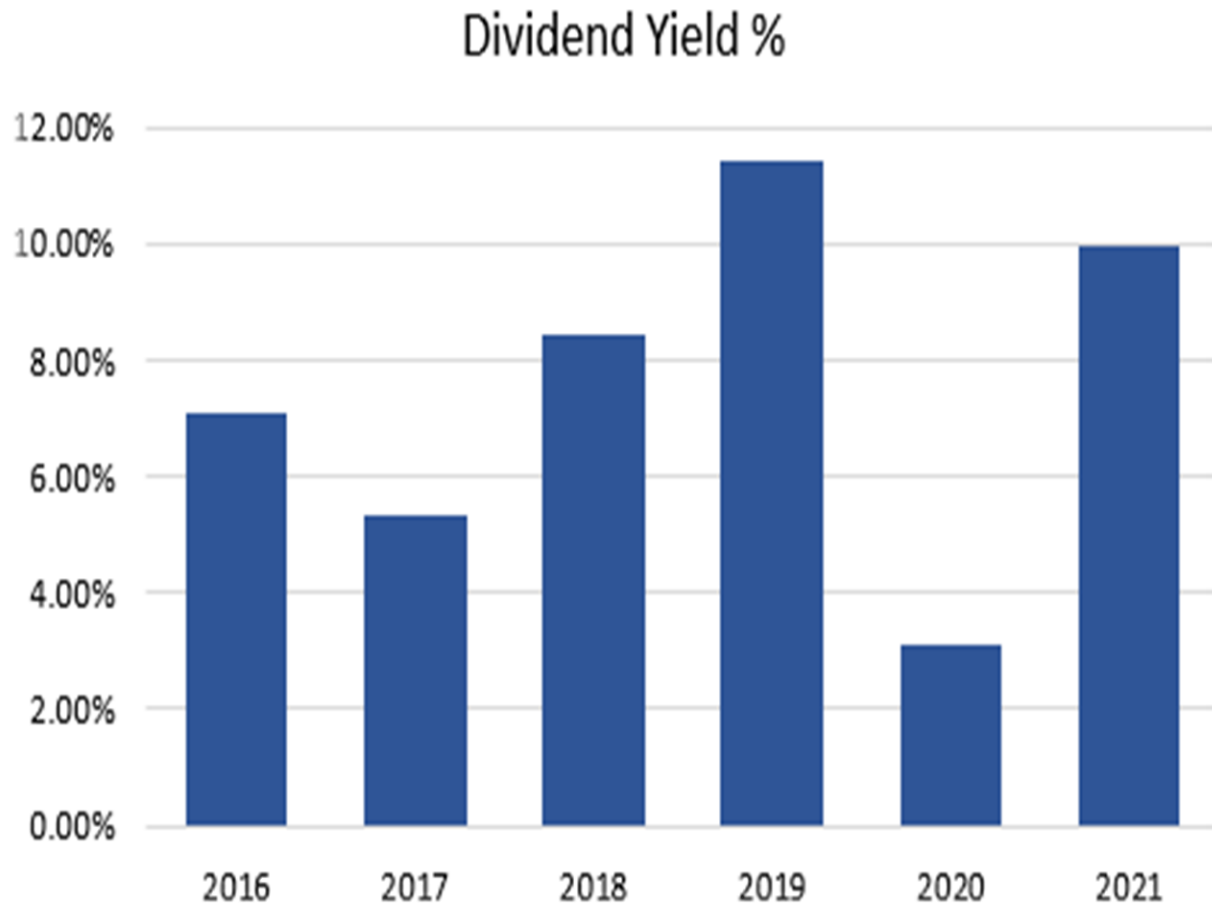


Financial Review - Sales, GP & NP (1st Quarter FY-22)



RETURN ON EQUITY (ROE)





2.16 times

PRICE TO EARNING RATIO

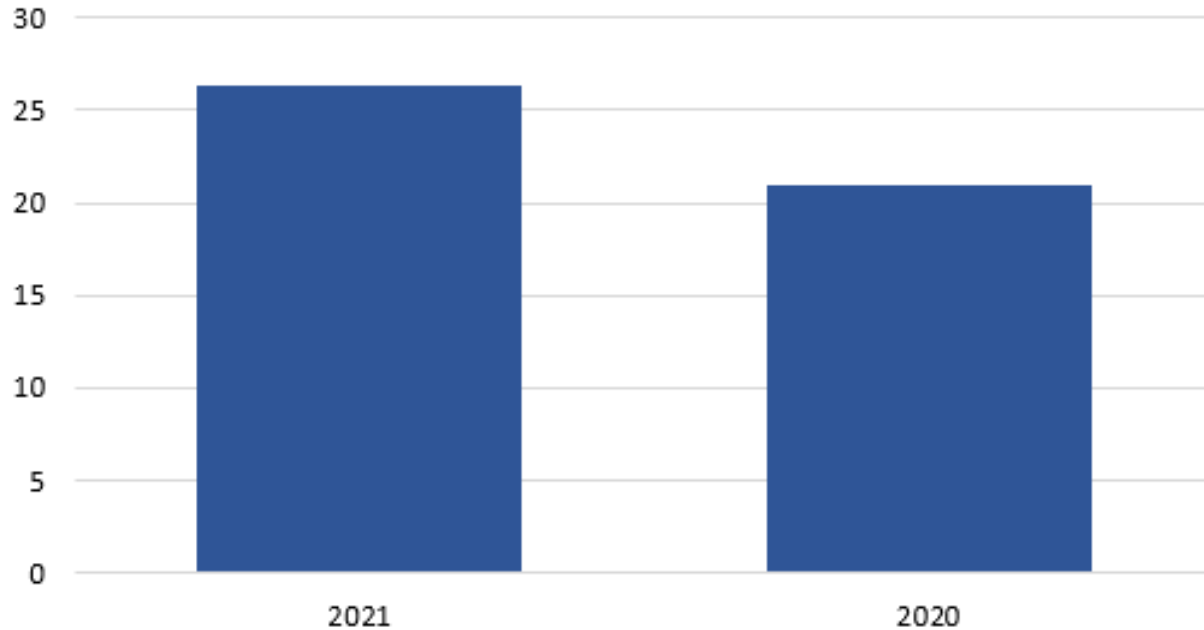
PKR 50.29

MARKET PRICE OF NCL

vs. PKR 32.45 in 2020

SPINNING

Sales (PKR Bln)



39%

YARN EXPORTS

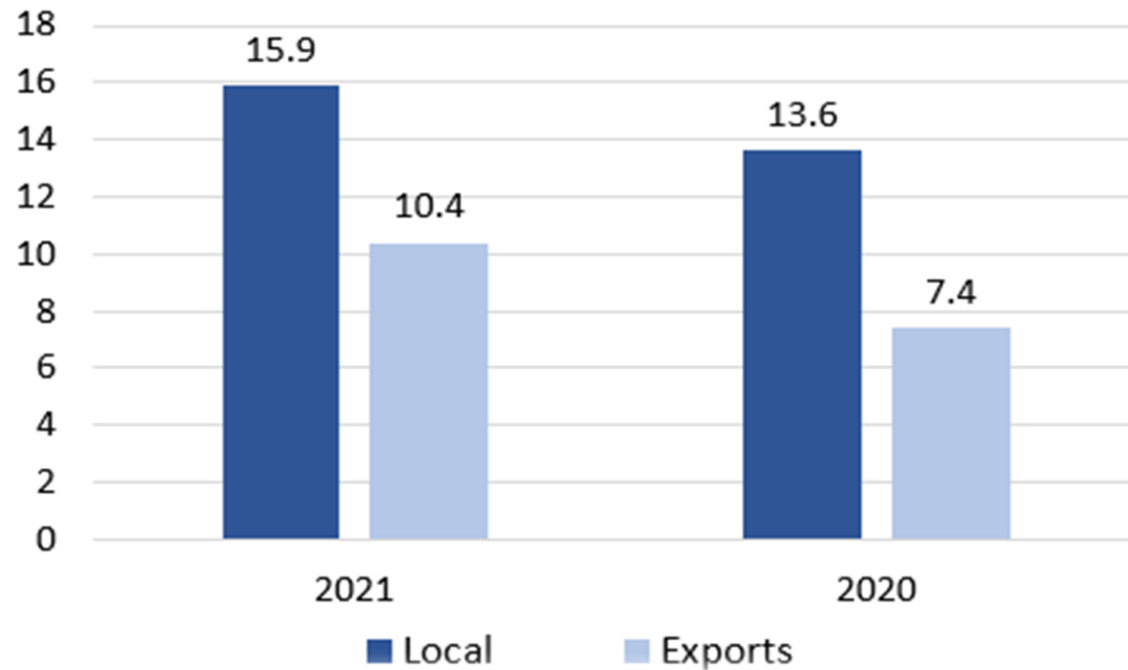
vs. 35% last year

25.8%

Growth in YARN SALES

SPINNING

Sales (PKR Bln)



29%

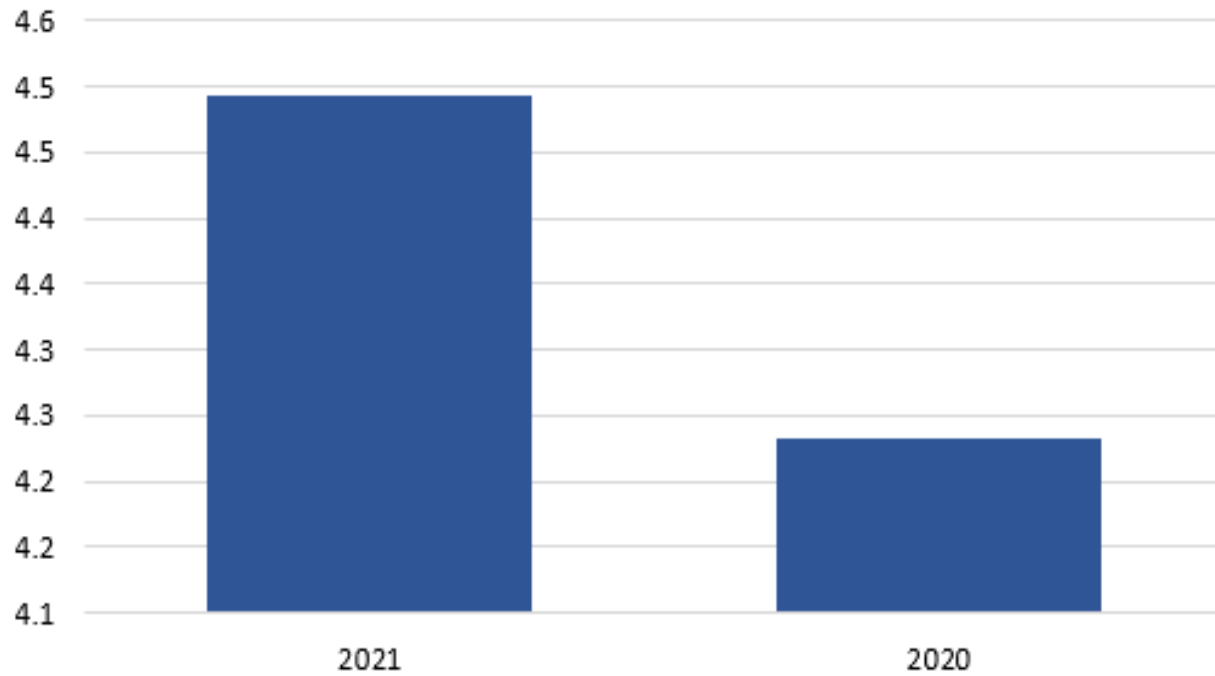
Increase in YARN EXPORTS
vs. last year

15%

Growth in Local YARN
SALES YOY

WEAVING

Sales (PKR Bln)



30%

EXPORTS

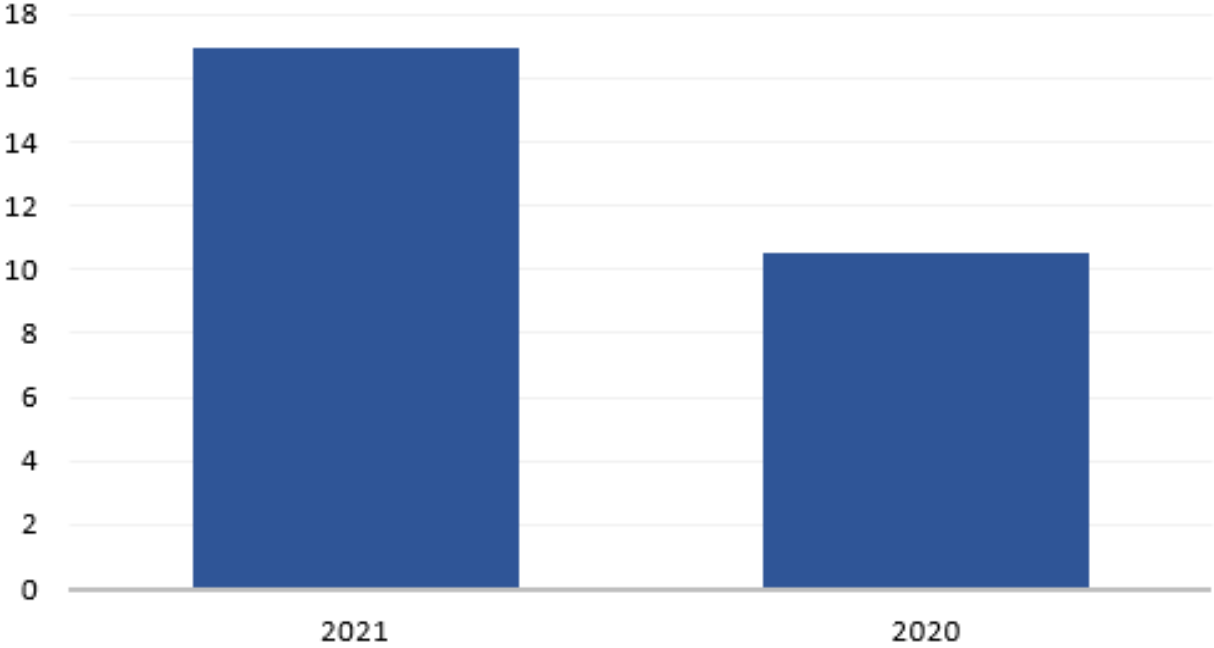
vs. 54% last year

6.19%

Growth in SALES

Home Textile

Sales (PKR Bln)



86%

EXPORTS

vs. 87% last year

61.50%

Growth in SALES

Company Profile - Business Segments

Spinning

- Production capacity of 80.8 million Kgs of Yarn per anum. Capacity Utilization 98.3%.

Weaving

- Production capacity of 345.6 million square meters of fabric per anum. Capacity utilization 87%.

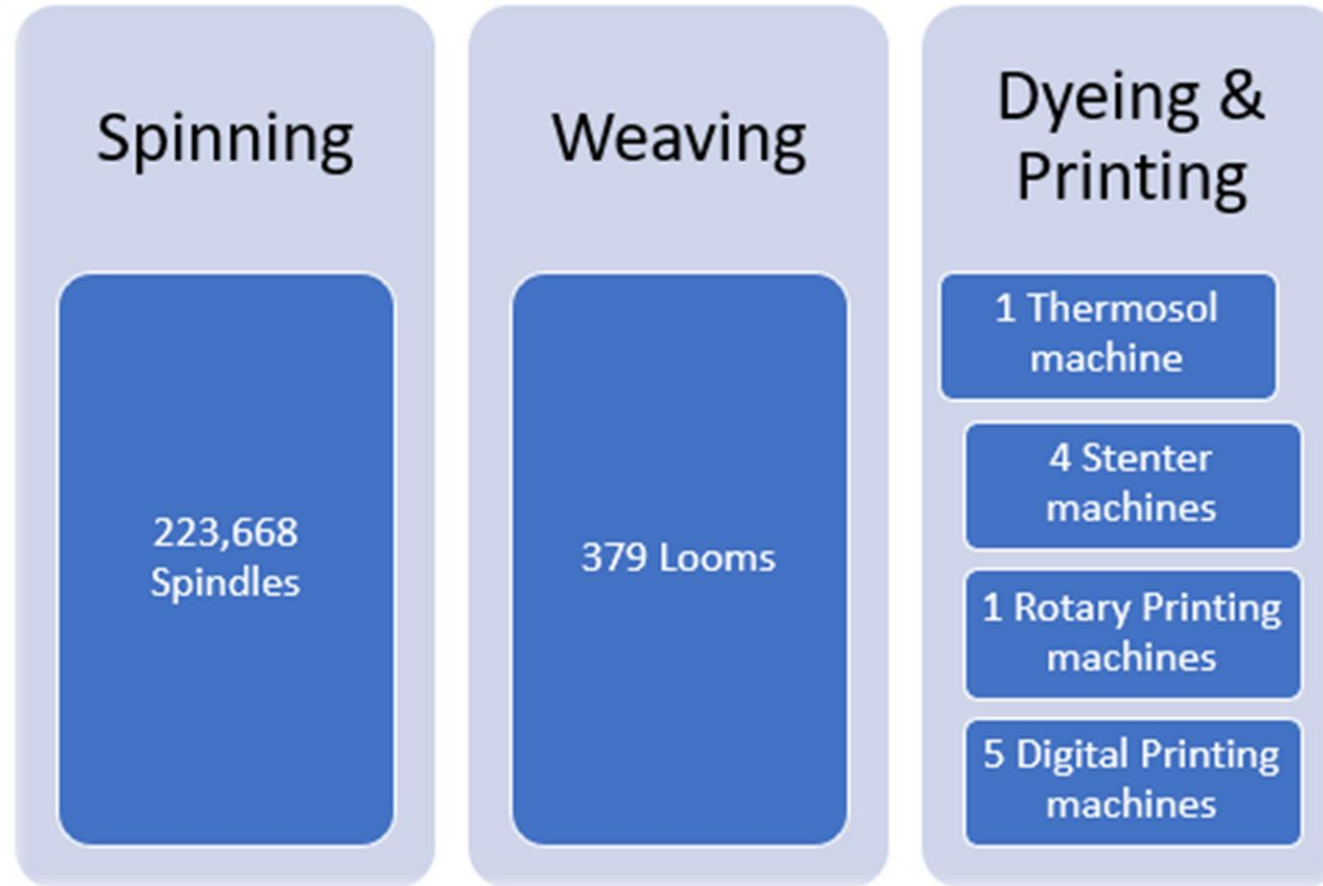
Dyeing & Printing

- Dyeing capacity of 54.4 million meters of fabric per anum. Capacity utilization 88%.

Stitching

- The plant capacity of this division is indeterminable due to multi product plant involving varying run length of order lots.

Company Profile-Business Segments



Future Outlook

Spinning - Installation of new Auto-Coro machines by Schlafhorst

Spinning - Waste Recovery plant installation

Spinning - revamping ring frames and auto cone machines

Weaving - New state of the art Jacquard Looms

Dyeing - Installation of new stitching production line

Stitching - set up of new stitching units

Retail - Plans for Retail Business Growth

THE END