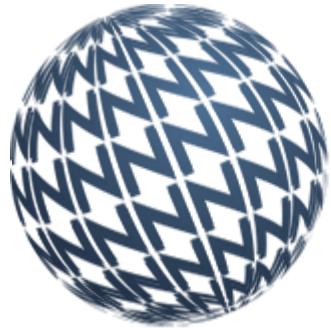




NISHAT  
CHUNIAN  
G R O U P

# CORPORATE BRIEFING

Fiscal year 2022



**NISHAT  
CHUNIAN**  
G R O U P

## **Nishat Chunian Limited (NCL)**

- Vertically integrated textile company set up in 1990
  - Amongst the top five textile manufacturers
- 

## **Nishat Chunian USA Inc.**

- A Foreign subsidiary facilitating Sales to USA
- 

## **Sweave Inc.**

- A subsidiary in USA for E-Commerce retail of home textile products
- 

## **Nishat Chunian Properties (Private) Limited (NCPropL)**

- A subsidiary for Real Estate development
- 

## **T L C Middle East Trading L.L.C**

- A subsidiary for Retail Business in UAE

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# Nishat (Chunian) Limited Restructuring

- Nishat (Chunian) Limited (NCL) filed a scheme for Compromises, Arrangements and Reconstruction before LHC.
- The scheme includes the transfer of shares of NCPL held by the NCL to the members of NCL and the transfer of a piece of land to NCProPL.
- On June 29, 2022 LHC approved the scheme as proposed by NCL.
- According to the scheme 0.78 share of NCPL was provided on a fully paid share of NCL.
- NCL announced book closure from Aug 10 to 17 2022 to determine the entitlement for the transfer of shares of NCPL.
- On Aug 18 NCL transferred the shares of NCPL to its members in compliance with the order of LHC.
- NCPL ceases to be a subsidiary of NCL.

**1991**

First Spinning mill set up with 14,400 spindles

**1998**

Diversified into Weaving with 99 air jet looms and expanded Spinning

**2006**

Branched out into Home Textiles

**2010**

A 200MW IPP started commercial operations

**2013**

Established a subsidiary company in USA – Nishat Chunian USA Inc.

**2014**

Set up 46 MW captive power plant

**2016**

Diversification into retail business – The Linen Company (TLC)

**2021**

Company in USA for E-Commerce retail of home textile products – Sweave Inc.

**2022**


Established subsidiaries;

- **Nishat Chunian Properties (Private) Limited** (for Real Estate Development)
- **T L C Middle East Trading L.L.C** (for Retail business in UAE)

# HISTORY OF NISHAT CHUNIAN GROUP

# NISHAT CHUNIAN LIMITED

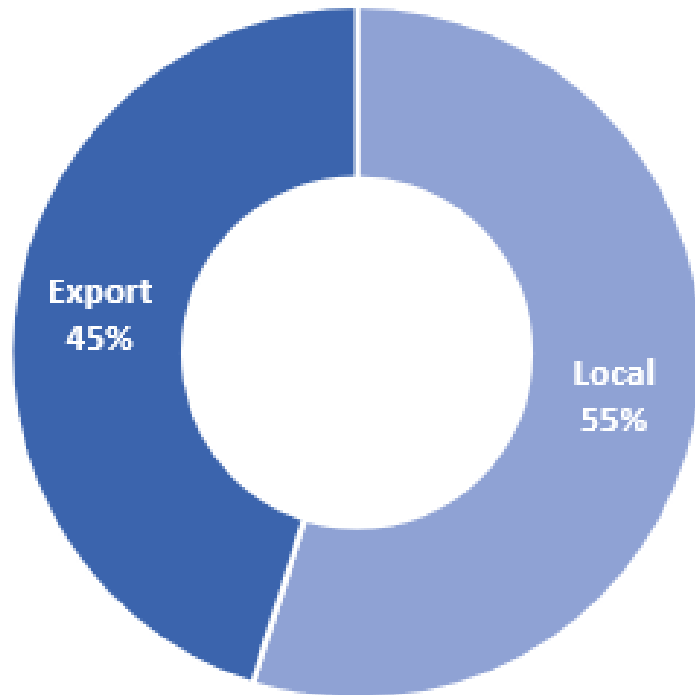
## DIVISIONS

- 
- Spinning
  - Weaving
  - Home Textiles
  - Power Generation
  - Retail Business

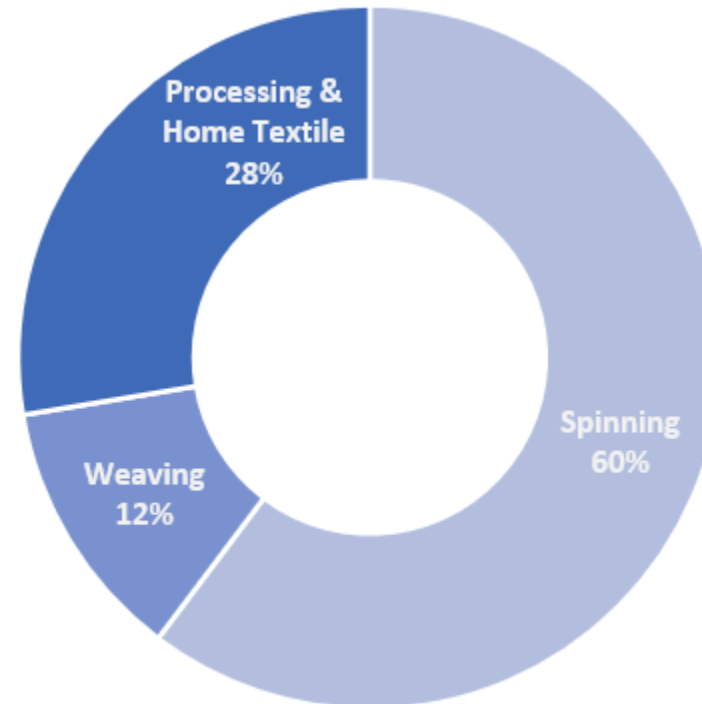
# Company Market Profile

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Sales Break Up Market Wise



Sales Break Up Segment Wise

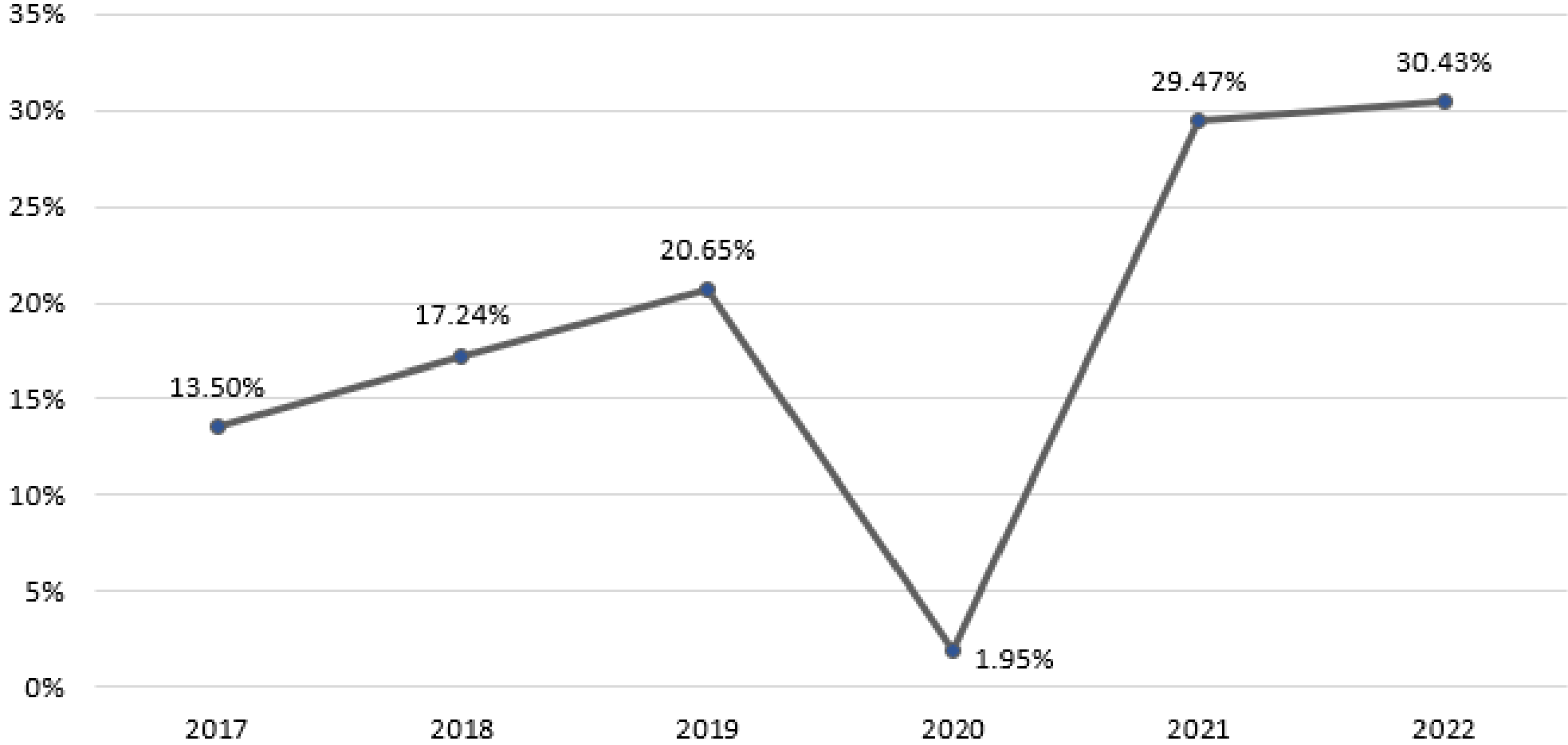


## Financial Review – Sales, GP & NP (FY-22)

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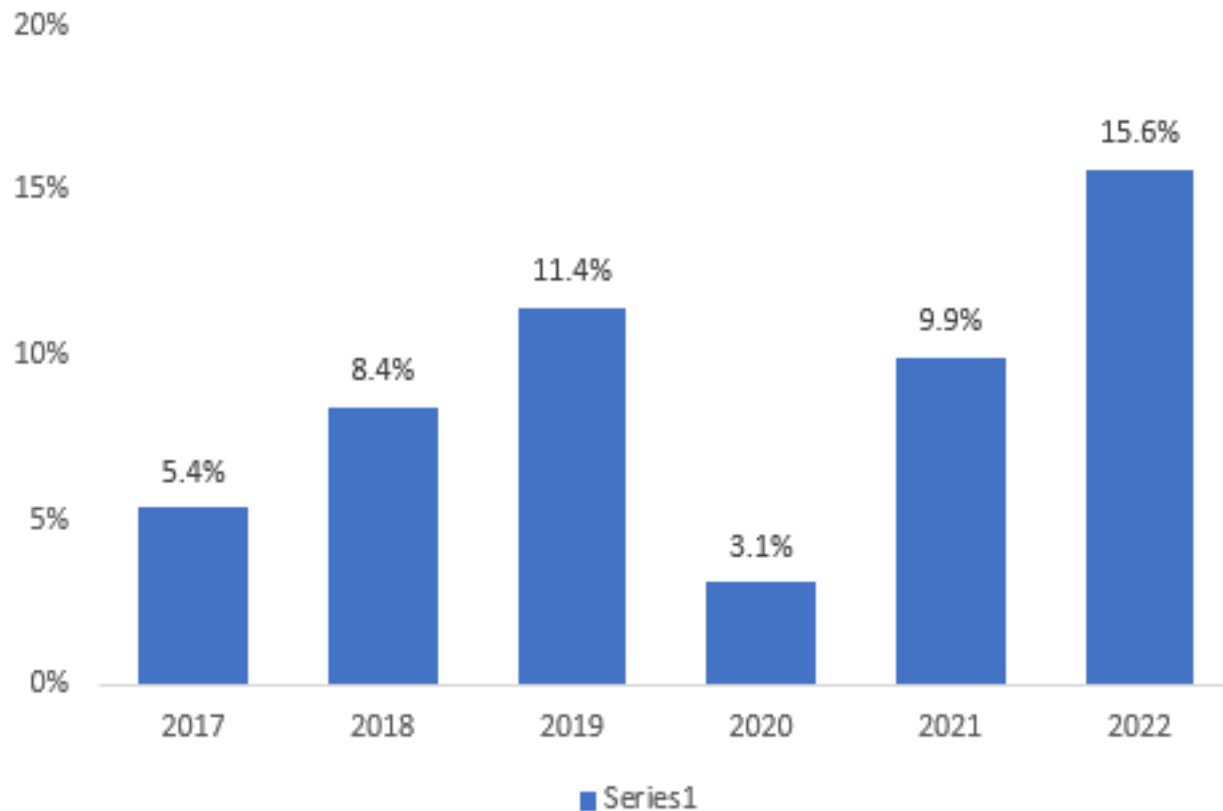


# RETURN ON EQUITY (ROE)





## DIVIDEND YIELD %



**1.44 times**

PRICE TO EARNING RATIO

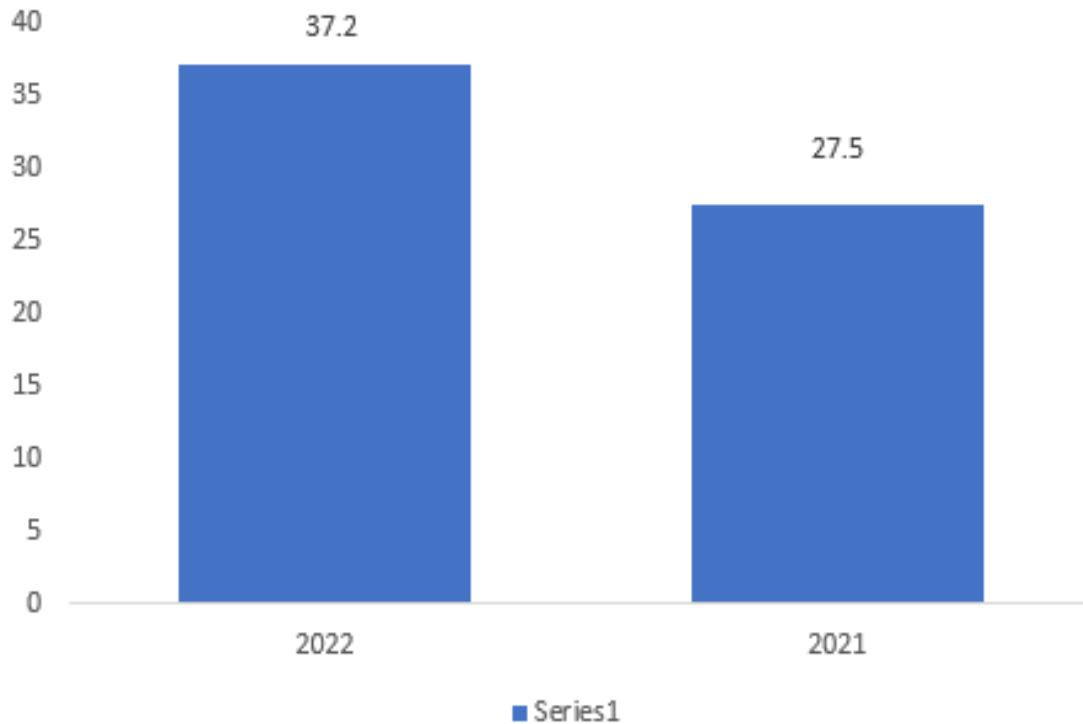
**PKR 44.79**

MARKET PRICE OF NCL AS ON 30-JUN-2022

vs. PKR 50.29 AS ON 30-JUN-2021

# SPINNING

Sales (PKR Bln)



29%

YARN EXPORTS

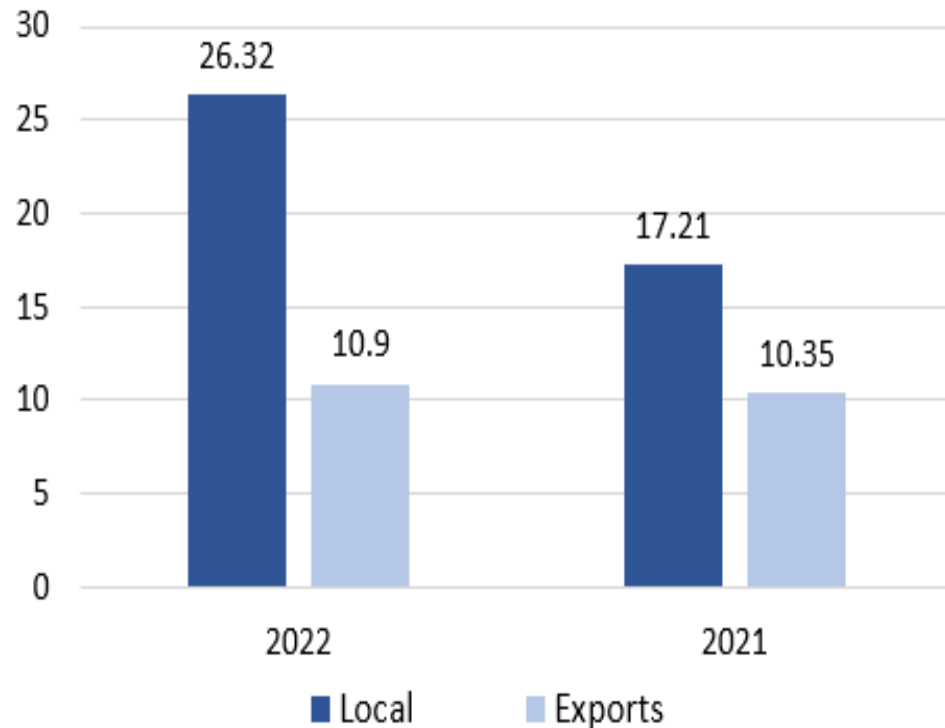
vs. 38% last year

35%

Growth in YARN SALES

# SPINNING

Sales (PKR Bln)



**5%**

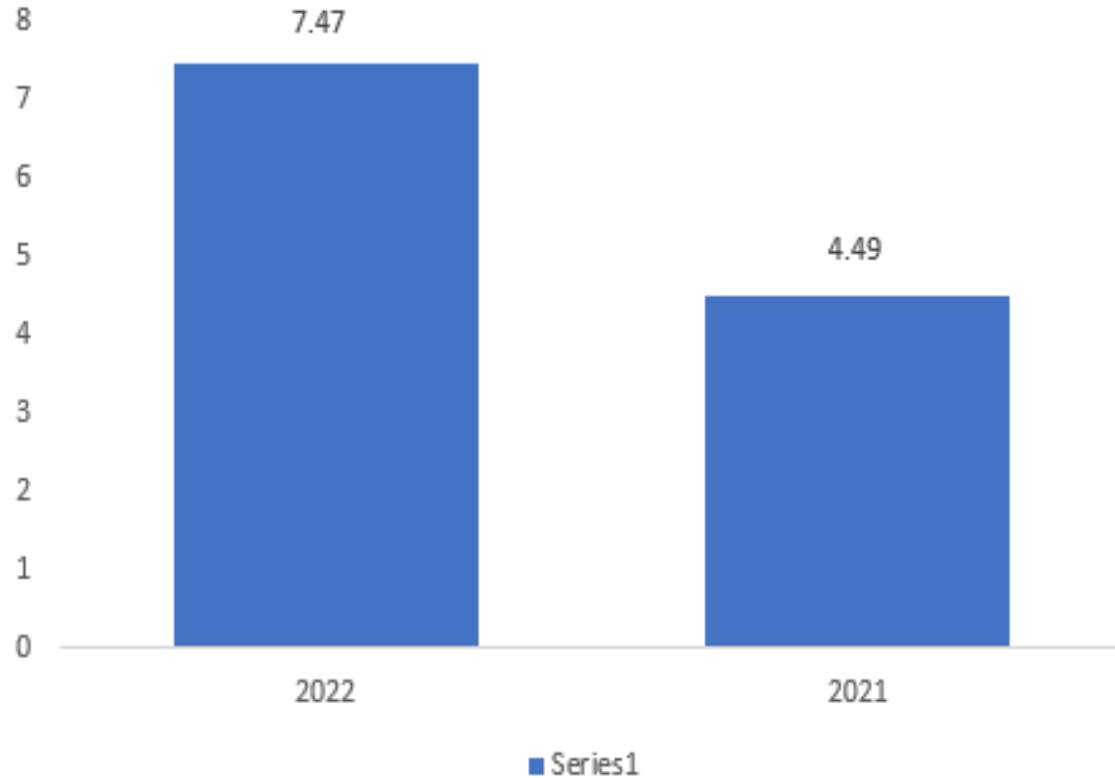
Increase in YARN EXPORTS  
vs. 29% last year

**53%**

Increase in Local YARN  
SALES as compared to  
last year

# WEAVING

Sales (PKR Bln)



20.9%

EXPORTS

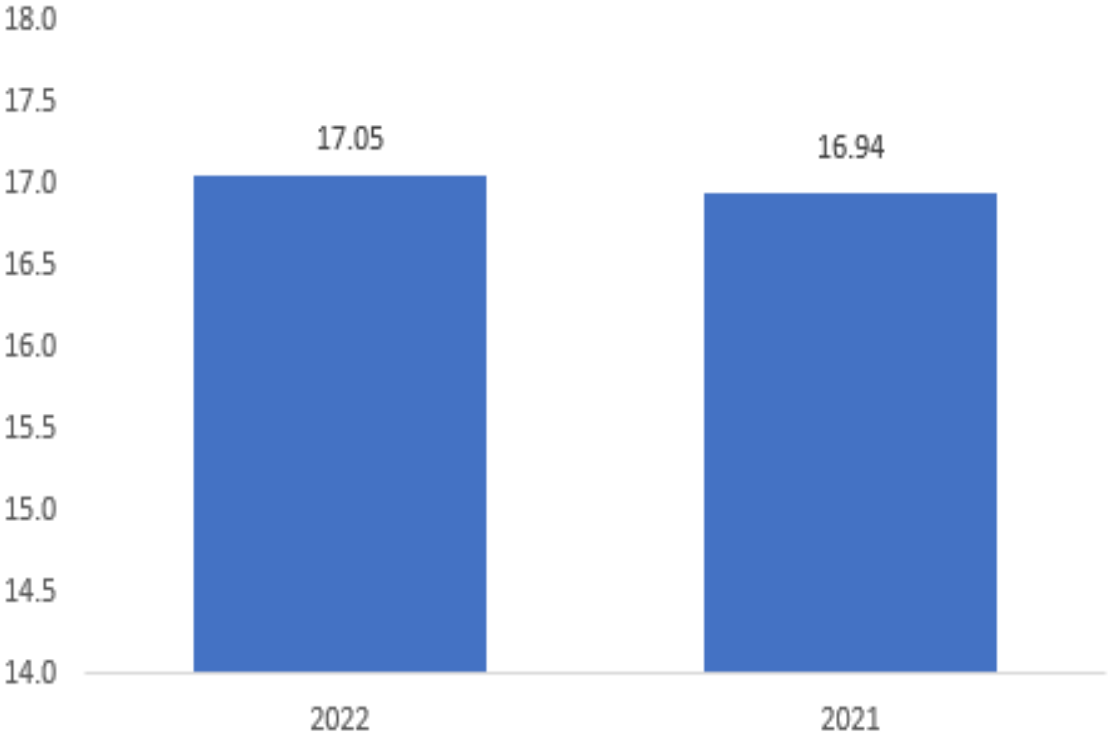
vs. 30% last year

66%

Growth in SALES

# HOME TEXTILE

Sales (PKR Bln)



90.95%

EXPORTS

vs. 86% last year

0.67%

Growth in SALES

# Company Profile - Business Segments

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## Spinning

- Production capacity of 80 million Kgs of Yarn per anum. Capacity Utilization 98.61%.

## Weaving

- Production capacity of 345.6 million square meters of fabric per anum. Capacity utilization 74%.

## Dyeing & Printing

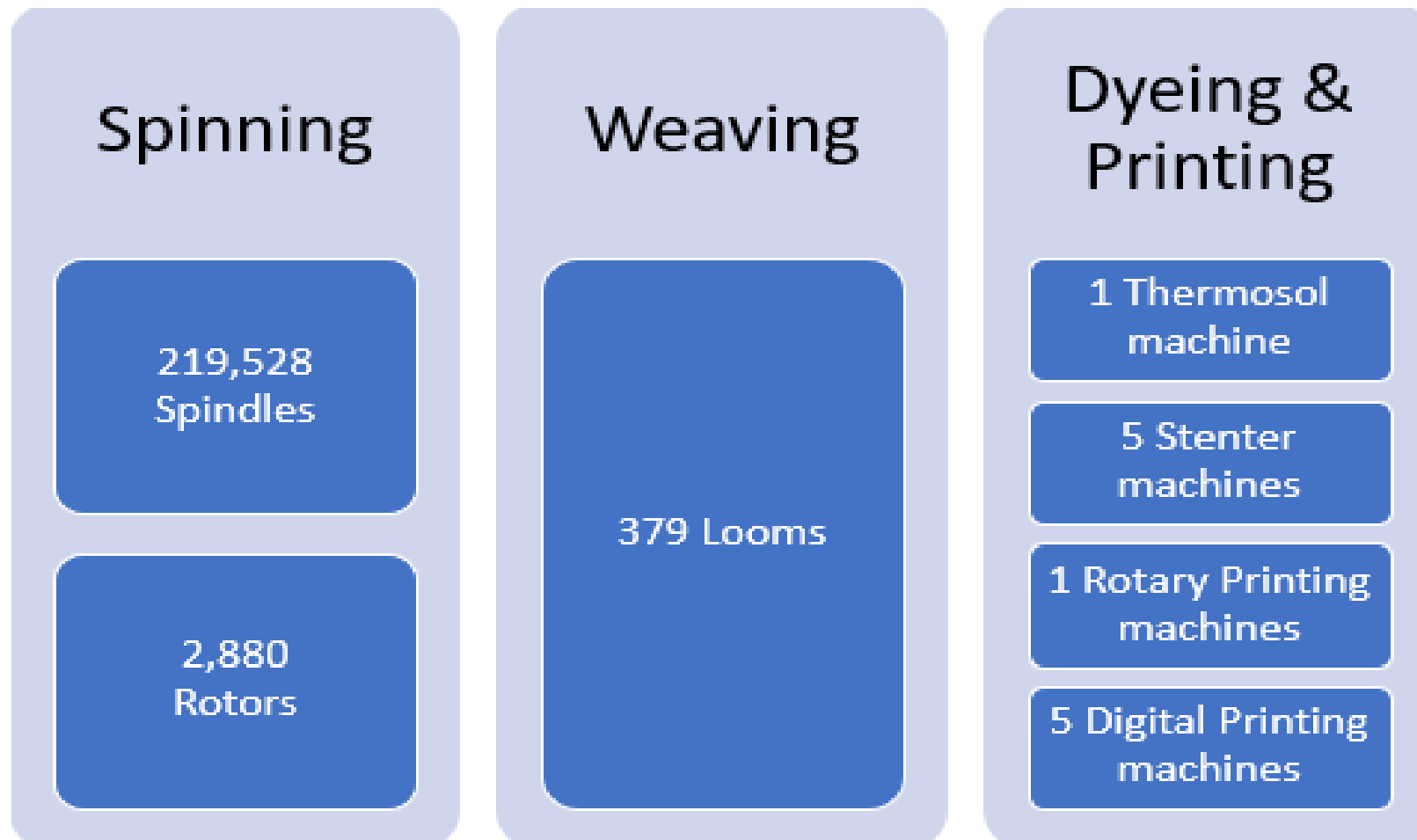
- Dyeing capacity of 74.5 million meters of fabric per anum. Capacity utilization 79%.

## Stitching

- The plant capacity of this division is indeterminable due to multi product plant involving varying run length of order lots.

## Company Profile-Business Segments

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# Future Outlook

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**Spinning** - Establishment of new Auto-coro unit that is fully operational from July 2022.

**Spinning** - Installation of State-of-the-art RX300 ring frames and auto cone machines.

**Weaving** - Installation of new Sectional Warping Machine.

**Weaving** - Replacement of 59 Looms with New Picanol Looms.

**Home Textile** - Installing a solar power plant having capacity of 1.6 MW for electricity generation to run our units.

**Home Textile** - Working on switching to biomass fuels from conventional fossil fuel for steam production.

**Retail** - Plans to further expand number of retail outlets.

**Retail** - Plans to expand B2B Model resulting in wider marketability.

**Retail** - Establishing online stores in Middle East, Europe and USA.



Thank You

# Questions and Answers Session