



NISHAT  
CHUNIAN  
LTD.

# CORPORATE BRIEFING

Fiscal year 2023



NISHAT  
CHUNIAN  
LTD.



**NISHAT  
CHUNIAN**  
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### **Nishat Chunian Limited (NCL)**

- Vertically integrated textile company set up in 1990
- One of the largest textile manufacturers

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### **Nishat Chunian USA Inc.**

- A Foreign subsidiary facilitating Sales to USA

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### **Sweave Inc.**

- A subsidiary in USA for E-Commerce retail of home textile products

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### **Nishat Chunian Properties (Private) Limited (NCPropL)**

- A subsidiary for Real Estate development

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### **T L C Middle East Trading L.L.C**

- A subsidiary for Retail Business in UAE

**1991**

First Spinning mill set up with 14,400 spindles

**1998**

Diversified into Weaving with 99 air jet looms and expanded Spinning

**2006**

Branched out into Home Textiles

**2010**

A 200MW IPP started commercial operations

**2013**

Established a subsidiary company in USA – Nishat Chunian USA Inc.

**2014**

Set up 46 MW captive power plant

**2016**

Diversification into retail business – The Linen Company (TLC)

**2021**

Company in USA for E-Commerce retail of home textile products – Sweave Inc.

**2022**


Established subsidiaries;

- **Nishat Chunian Properties (Private) Limited** (for Real Estate Development)
- **T L C Middle East Trading L.L.C** (for Retail business in UAE)

# HISTORY OF NISHAT CHUNIAN GROUP

# NISHAT CHUNIAN LIMITED

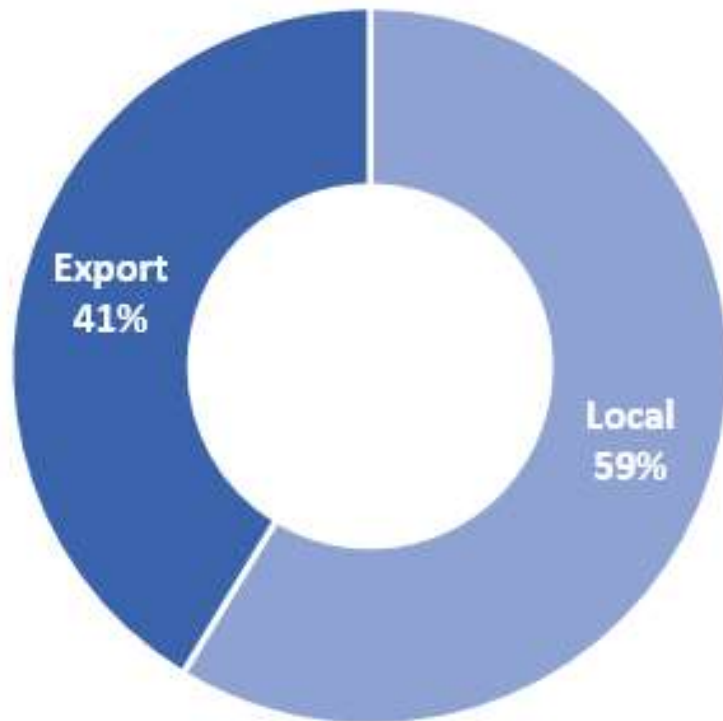
## DIVISIONS

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- Spinning
  - Weaving
  - Home Textiles
  - Power Generation
  - Retail Business

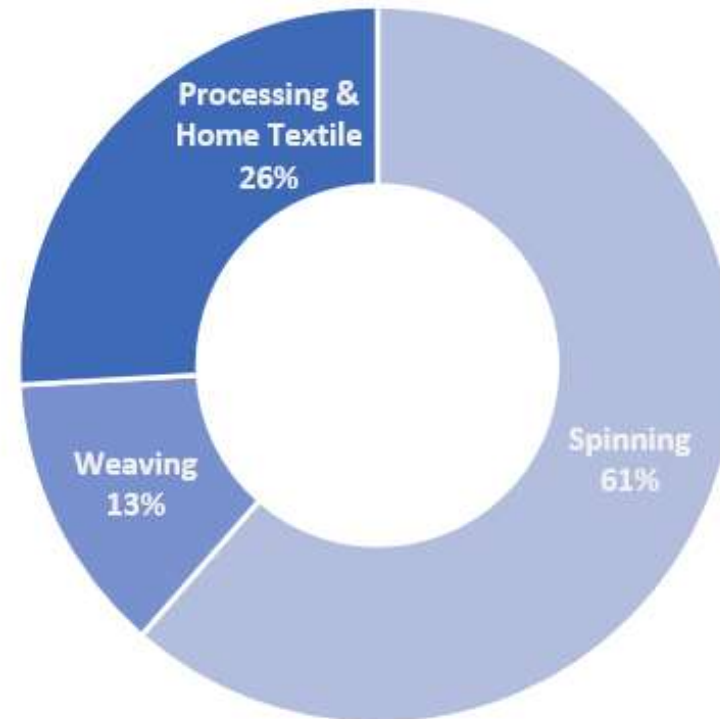
# Company Market Profile

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Sales Break Up Market Wise

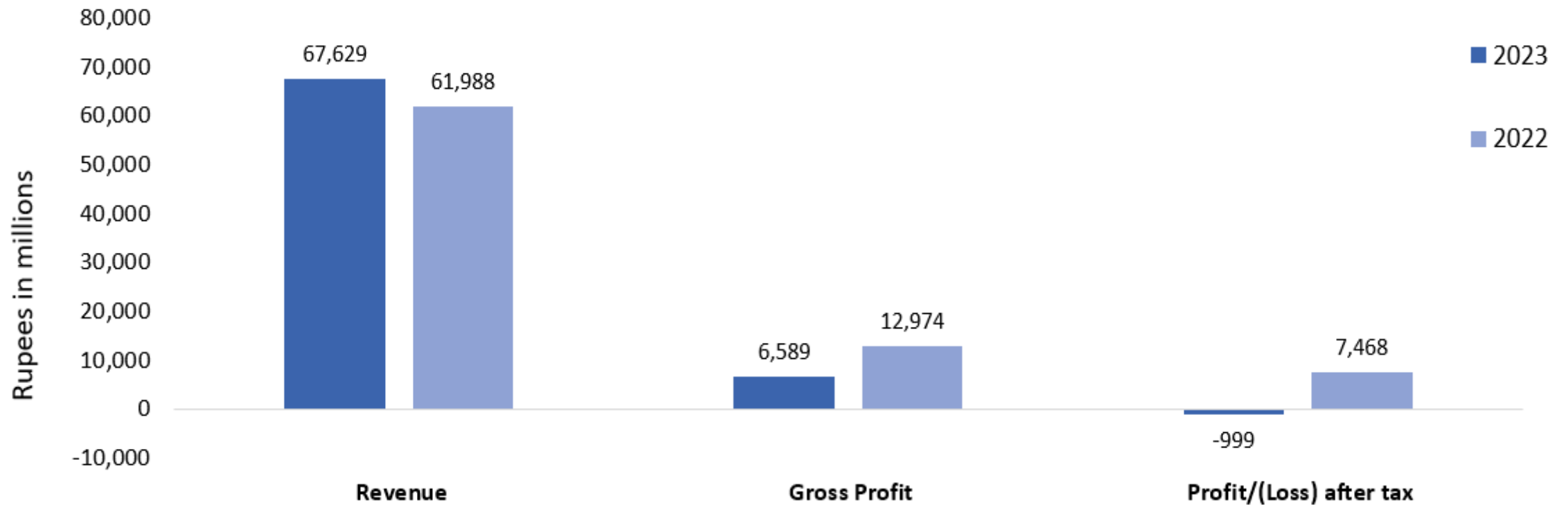


Sales Break Up Segment Wise

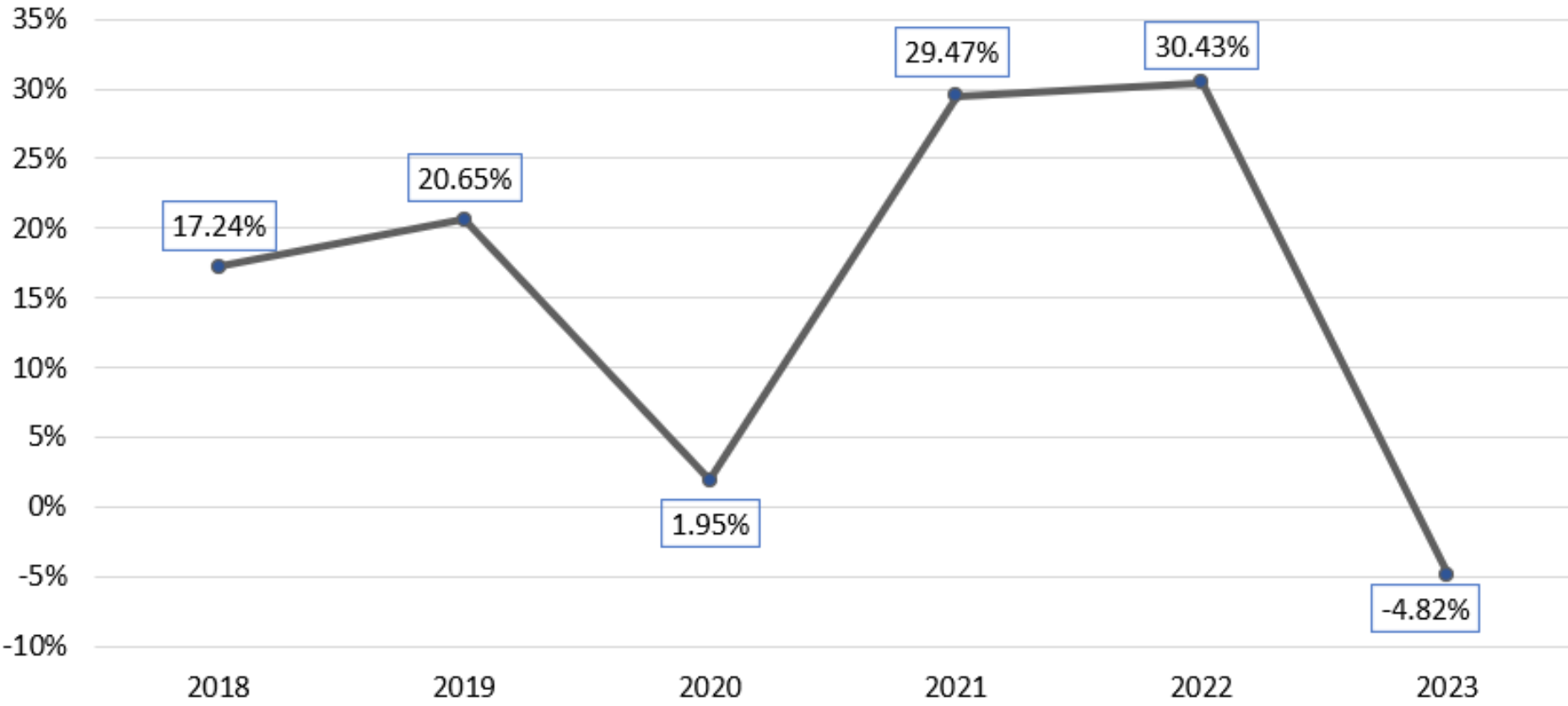


## Financial Review – Sales, GP & NP (FY-23)

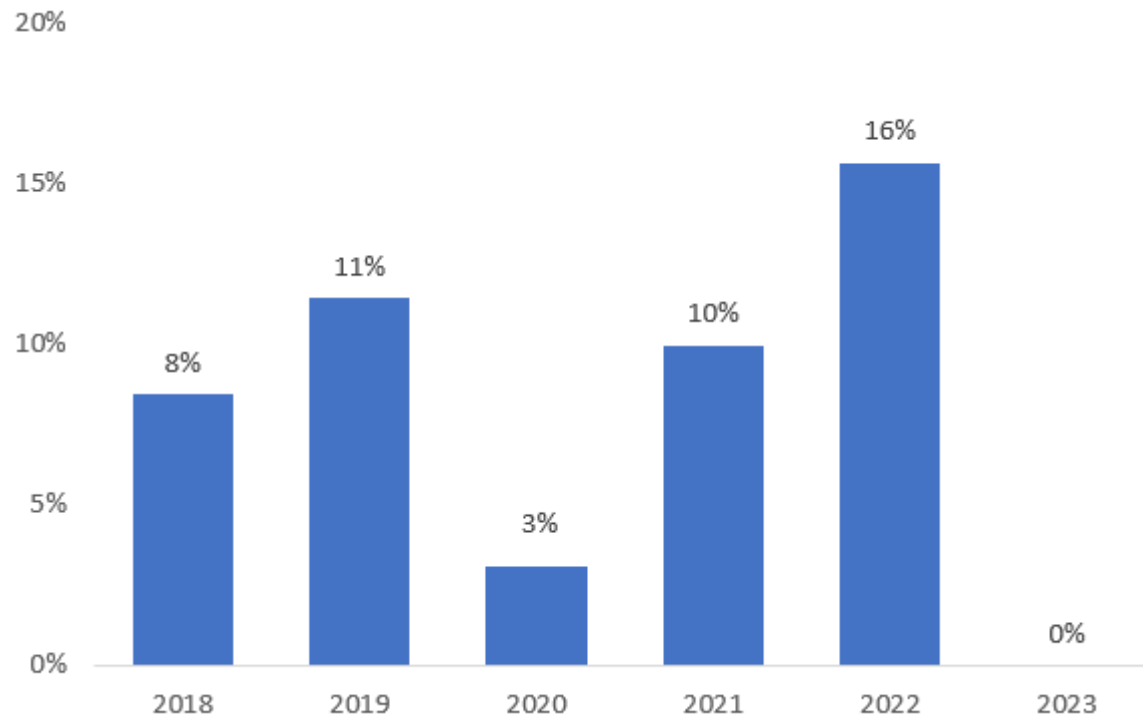
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# RETURN ON EQUITY (ROE)



## DIVIDEND YIELD %



**- 4.88**

PRICE-TO-EARNING RATIO  
(negative)

**PKR 20.30**

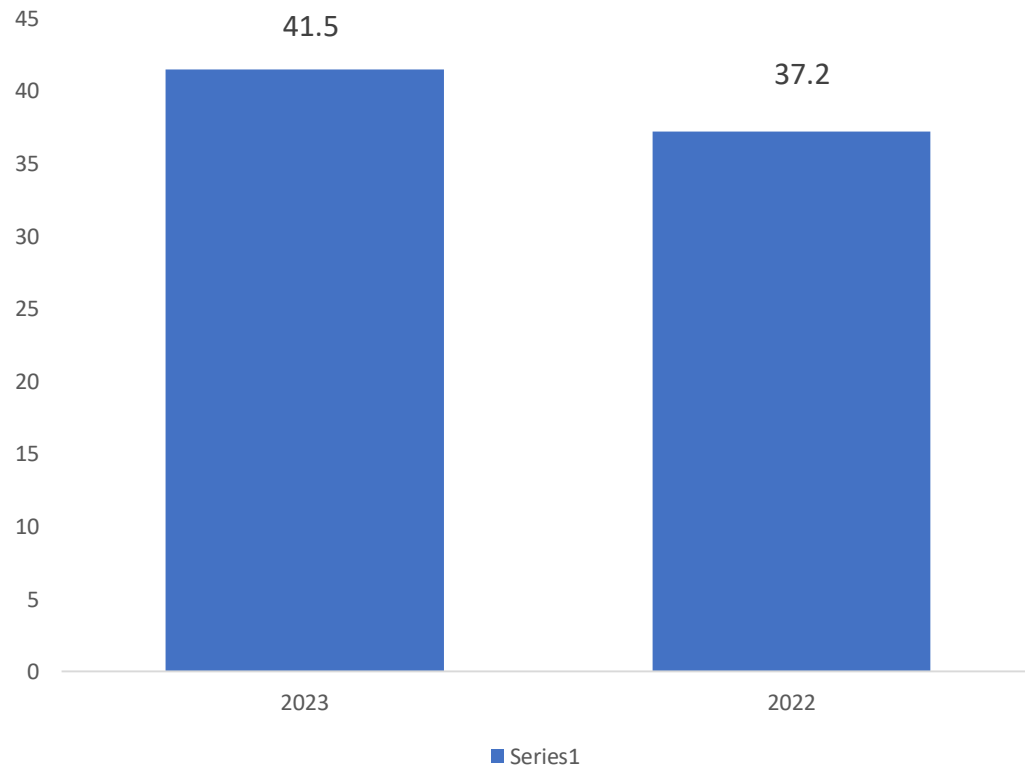
MARKET PRICE OF NCL AS ON 30-  
JUN-2023

vs. PKR 44.79 AS ON 30-JUN-  
2022



# SPINNING

Sales (PKR Bln)



22.19%

YARN EXPORTS

vs. 29.28% last year

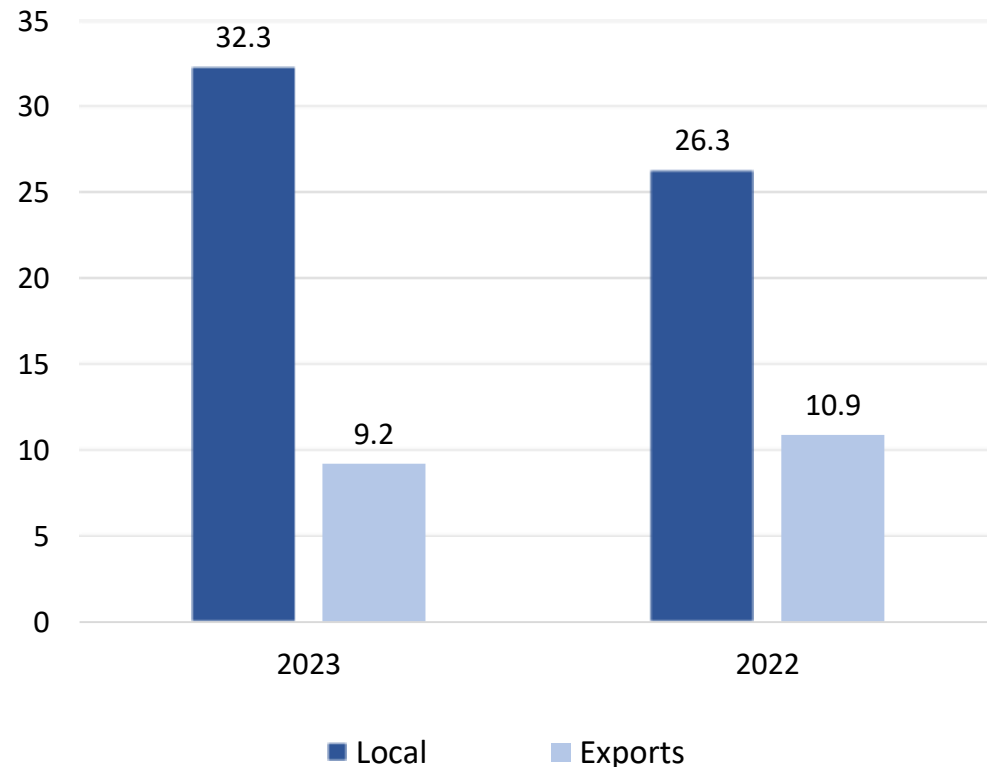
11.59%

Growth in YARN

SALES

# SPINNING

## Sales (PKR Bln)



**15.6%**

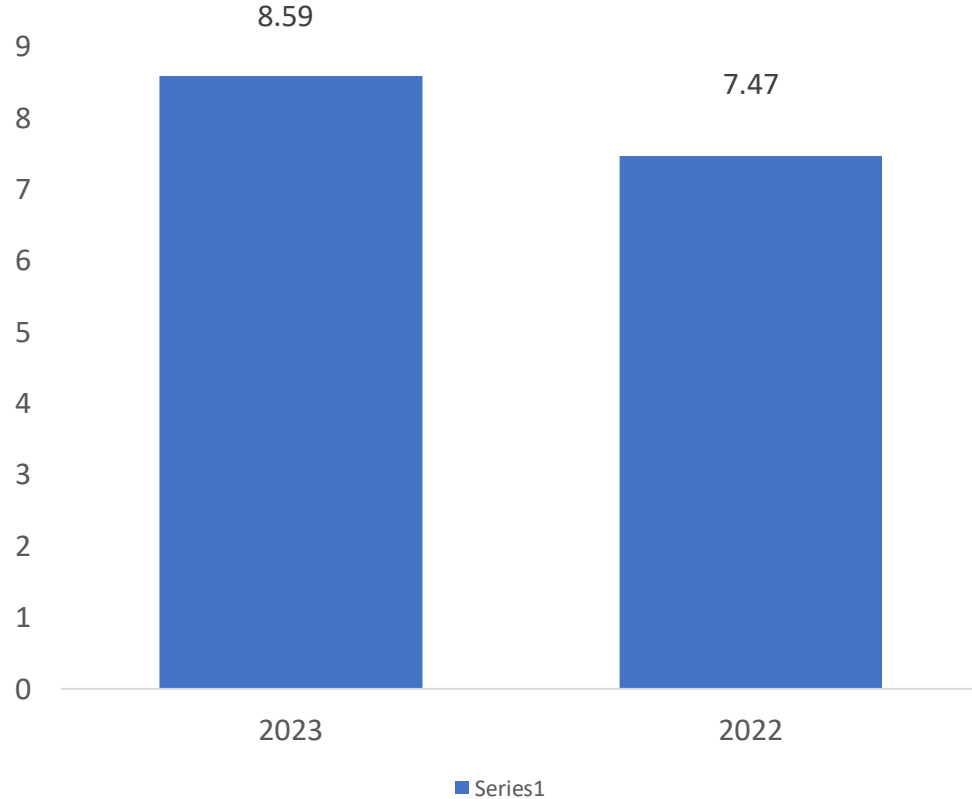
Decrease in Yarn Exports  
vs. 4.8% increase in last  
year

**22.81%**

Increase in Local Yarn  
Sales vs. 65.41%  
increase in last year

# WEAVING

Sales (PKR Bln)



30.69%

EXPORTS

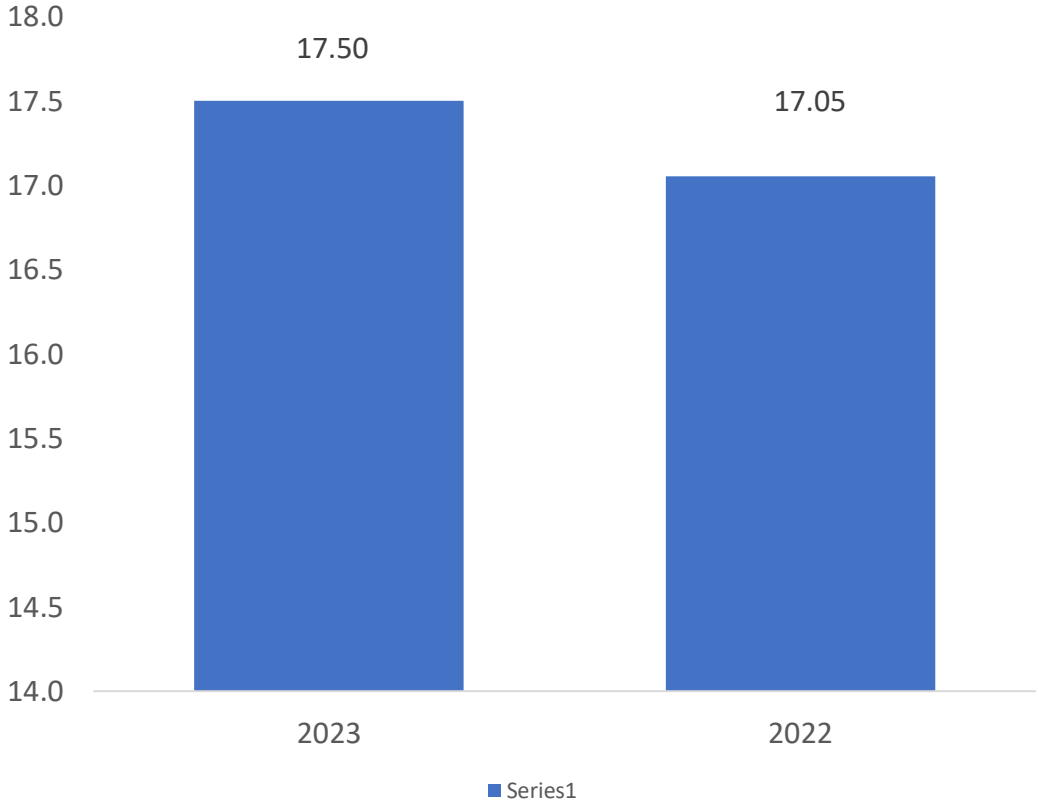
vs. 20.88% last year

14.94%

Growth in SALES

# HOME TEXTILE

Sales (PKR Bln)



**91.83%**

**EXPORTS**

vs. 90.95% last year

**2.62%**

**Growth in SALES**

# Company Profile - Business Segments

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## Spinning

- Production capacity of 86 million Kgs of Yarn per annum.  
Capacity Utilization 98.52%.

## Weaving

- Production capacity of 345.6 million square meters of fabric per annum.  
Capacity utilization 89%.

## Dyeing & Printing

- Dyeing capacity of 63.12 million meters of fabric per annum.  
Capacity utilization 55%.

## Stitching

- The plant capacity of this division is indeterminable due to multi product plant involving varying run length of order lots.

## Company Profile-Business Segments

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### Spinning

223,428 Spindles

2,880 Rotors

### Weaving

379 Looms

### Dyeing & Printing

1 Thermosol machine

5 Stenter machines

1 Rotary Printing machines

5 Digital Printing machines

# Future Outlook

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- **Spinning** - Enhancement of capacity for Auto Coro unit.
- **Spinning** - Installation of new ring winders and contamination sorting machines.
- **Weaving** - Installation of new Sizing Machine.
- **Home Textile** - Plan to start trading of our product range from recently inaugurated showroom in New York.
- **Home Textile** - Working on switching to Biomass fuels from conventional fossil fuels for steam production.
- **Retail** - Plan to further expand number of retail outlets.
- **Retail** - Plan to introduce new product range to enhance revenue.

Thank You