



CORPORATE BRIEFING

Fiscal Year 2025

ABOUT OUR COMPANY

Established in 1990, Nishat Chunian Limited has grown into one of Pakistan's leading vertically integrated textile manufacturers. With three operational sites and a workforce of over 7,000 employees, we deliver premium yarn, fabric, and home textiles to markets across the US, UK, Europe, Australia, South America, and Pakistan. Our expanding global footprint reflects our growing reach and influence in the textile industry.

This year, we expanded The Linen Company retail division by opening a new store in the UAE, strengthening our presence in the Middle East.



NISHAT CHUNIAN LIMITED

Nishat Chunian Limited (NCL) excels in the textile sector of Pakistan. Founded in 1990, NCL has made a name for itself in the Pakistani economy over the last 34 years and is ranked amongst the leading textile companies in Pakistan.

NCL has these following wholly-owned subsidiaries:

1

Nishat Chunian USA

A Foreign Subsidiary facilitating Sales to USA

2

Sweave Inc.

A Subsidiary Company of Nishat Chunian USA for E-Commerce retail of home textile products

3

Nishat Chunian Properties (Private) Limited (NCPropL)

A Subsidiary for Real Estate Development

4

TLC Middle East Trading L.L.C

A Subsidiary for Retail and E-commerce Business in U.A.E



◆ History ◆

1991

First Spinning mill set up with 14,400 spindles

1998

Diversified into Weaving with 99 air jet looms and expanded Spinning

2006

Branched out into Home Textiles

2010

A 200MW IPP started commercial operations

2013

Established a subsidiary company in USA – Nishat Chunian USA Inc.

2014

Set up 46 MW captive power plant

2016

Diversification into retail business – The Linen Company (TLC)

2021

- Company in USA for E-Commerce retail of home textile products – Sweave Inc.
- TLC ME established for e commerce business in UAE

2022

Established subsidiary;

- **Nishat Chunian Properties (Private) Limited** (for Real Estate Development)

2025

- **T L C Middle East Trading L.L.C**
Established Retail business Store TLC
Middle East Trading L.L.C. Shj. Br. 1



◆ Divisions ◆

NISHAT CHUNIAN LIMITED



Spinning



Weaving



Home Textiles



Power Generation

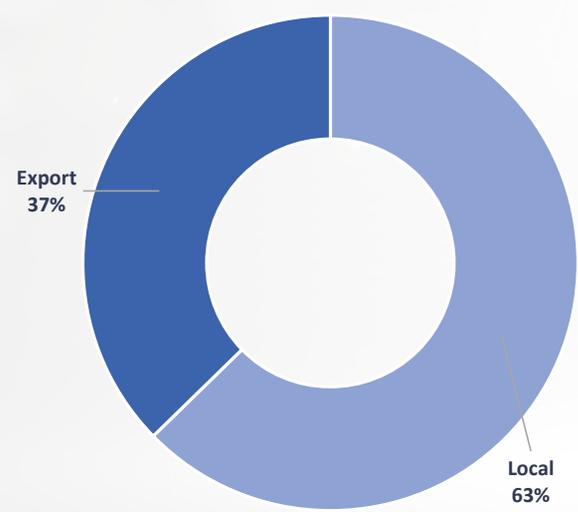


Retail Business

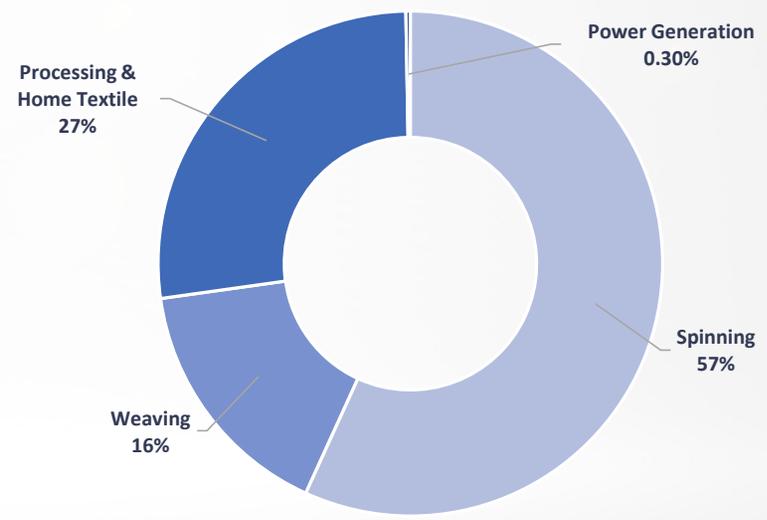


Company Market Profile

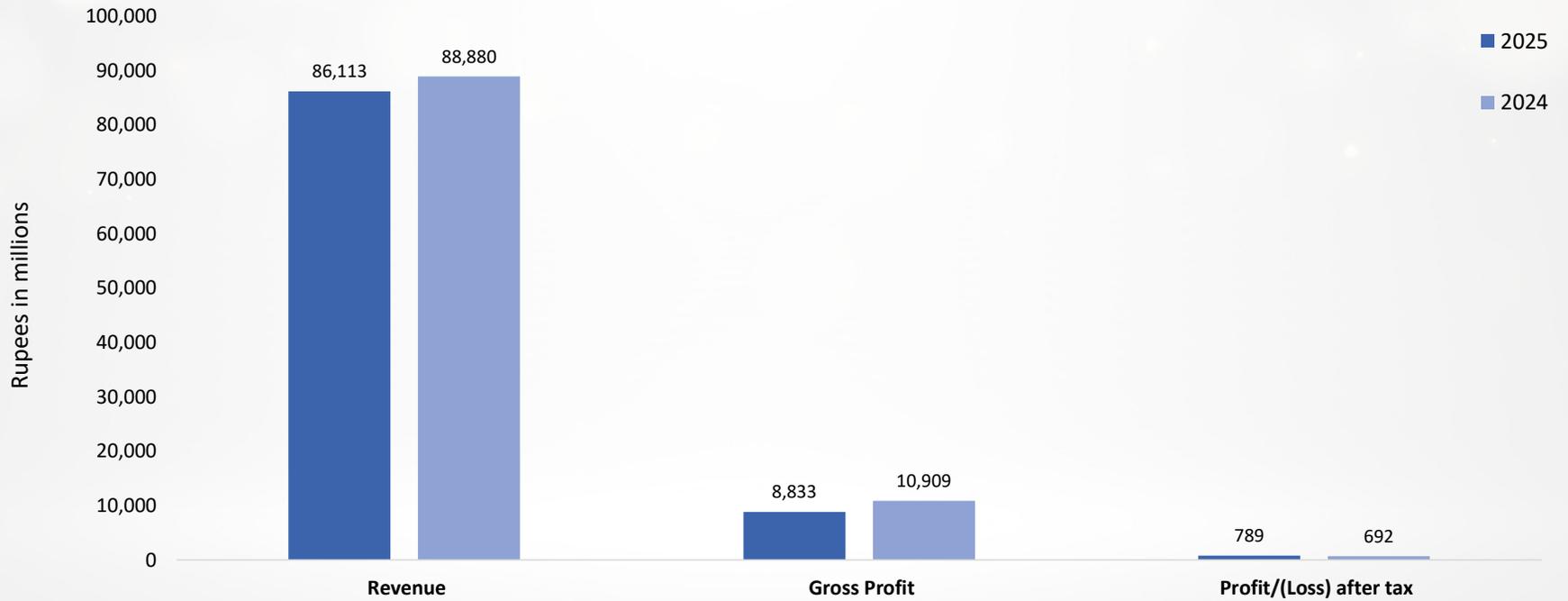
Sales Break Up Market Wise



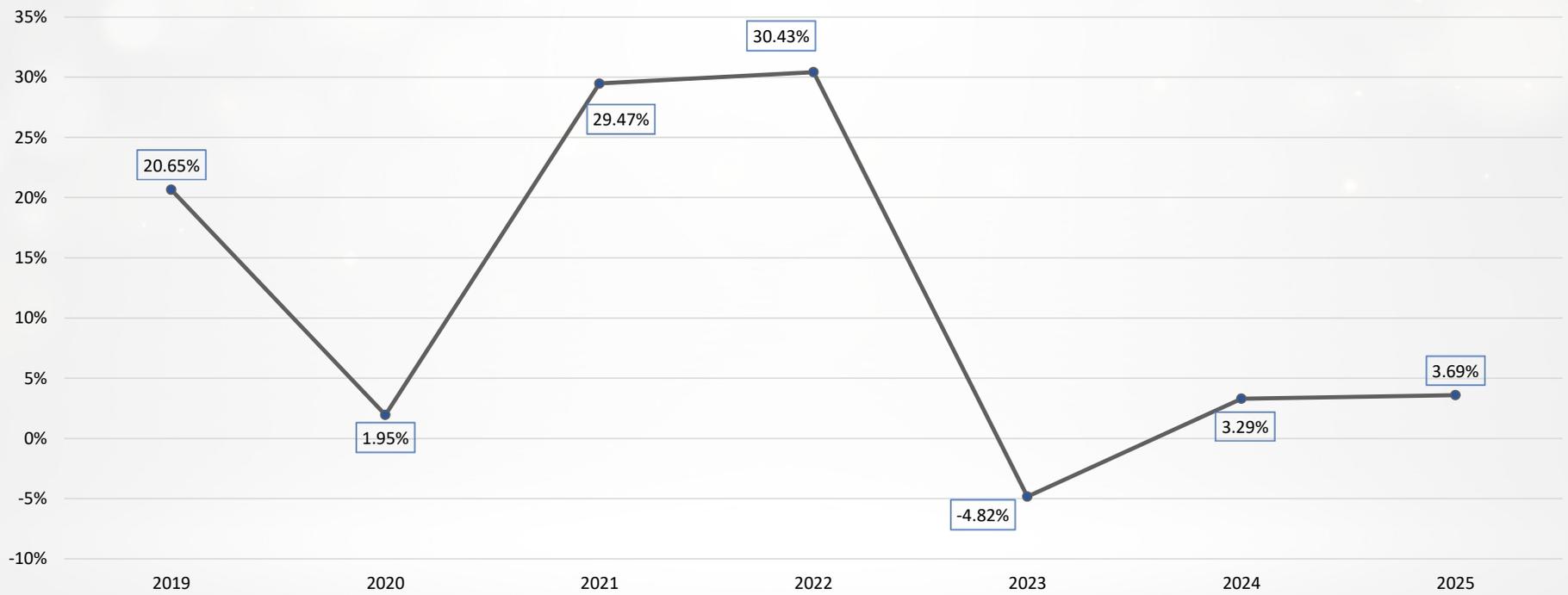
Sales Break Up Segment Wise



Financial Review – Sales, GP & NP (FY-25)

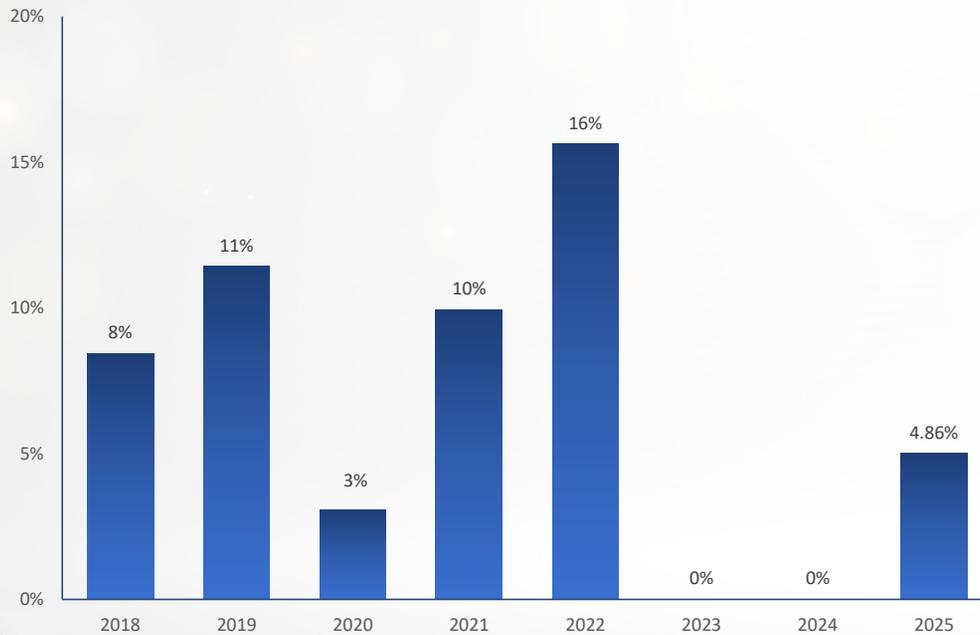


RETURN ON EQUITY (ROE)



◆ Dividend Yield ◆

DIVIDEND YIELD %

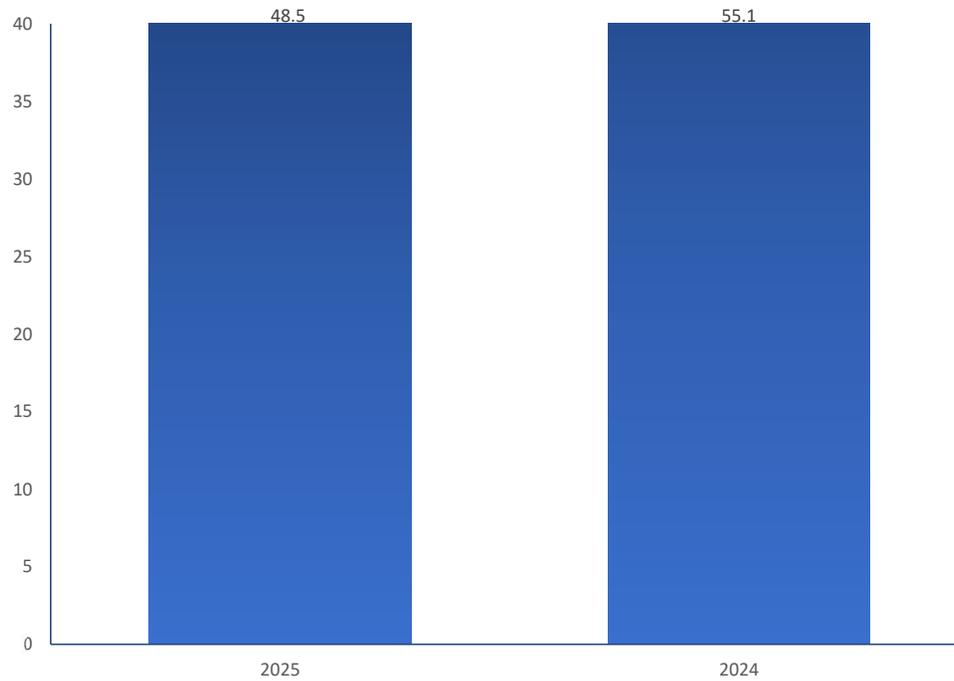


- **12.51**
PRICE-TO-EARNING RATIO
- **PKR 41.12**
MARKET PRICE OF NCL AS ON 30-JUN-2025
vs. PKR 26.21 AS ON 30-JUN-2024



SPINNING

Sales (PKR Bln)

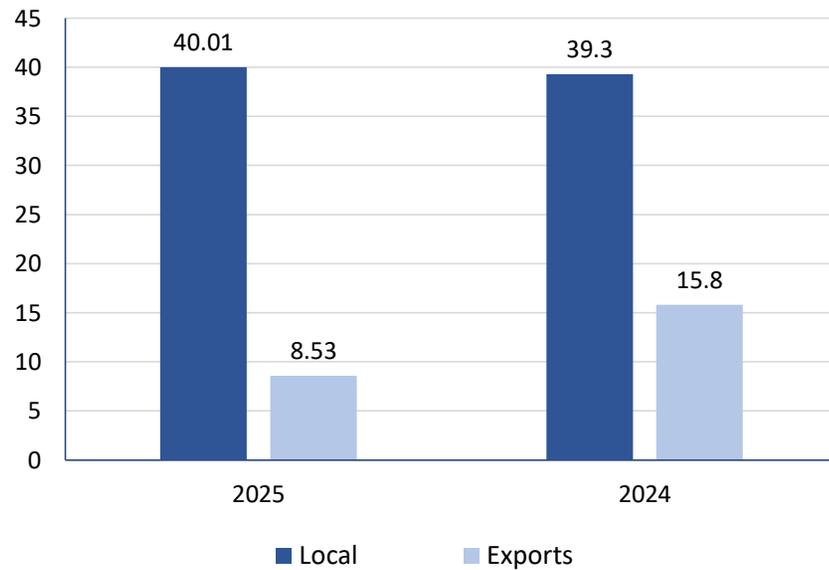


- **17.56%**
Yarn Exports
vs. 28.70% last year
- **11.92%**
Decline In Yarn Sales



SPINNING

Sales (PKR Bln)



- **46.10%**

**Decrease in Yarn Exports
vs. 71.7% Increase in last year**

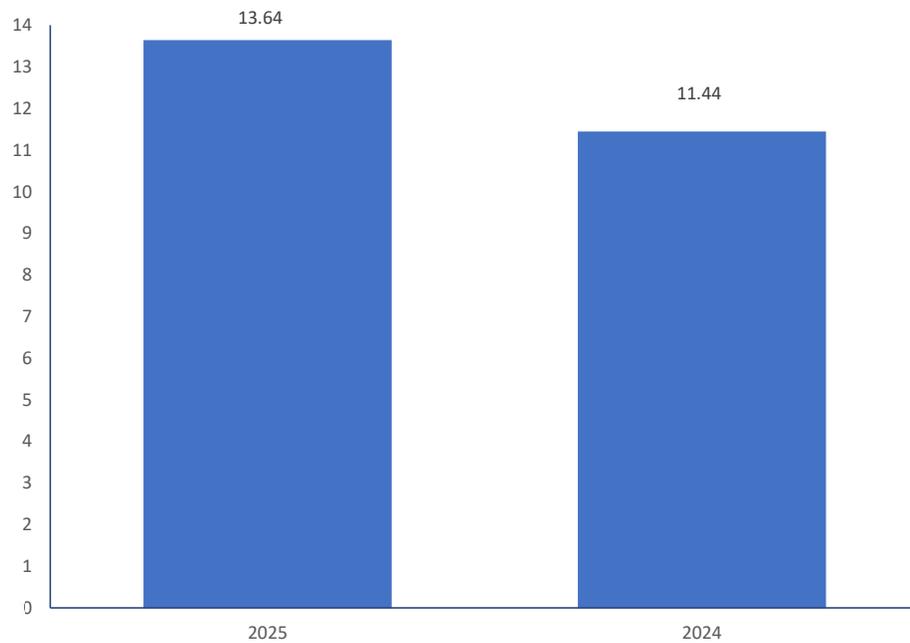
- **1.83%**

**Increase in Local Yarn Sales
vs. 21.7% increase in last year**



WEAVING

Sales (PKR Bln)



- **17.39%**

EXPORTS
vs. 20.54 % last year

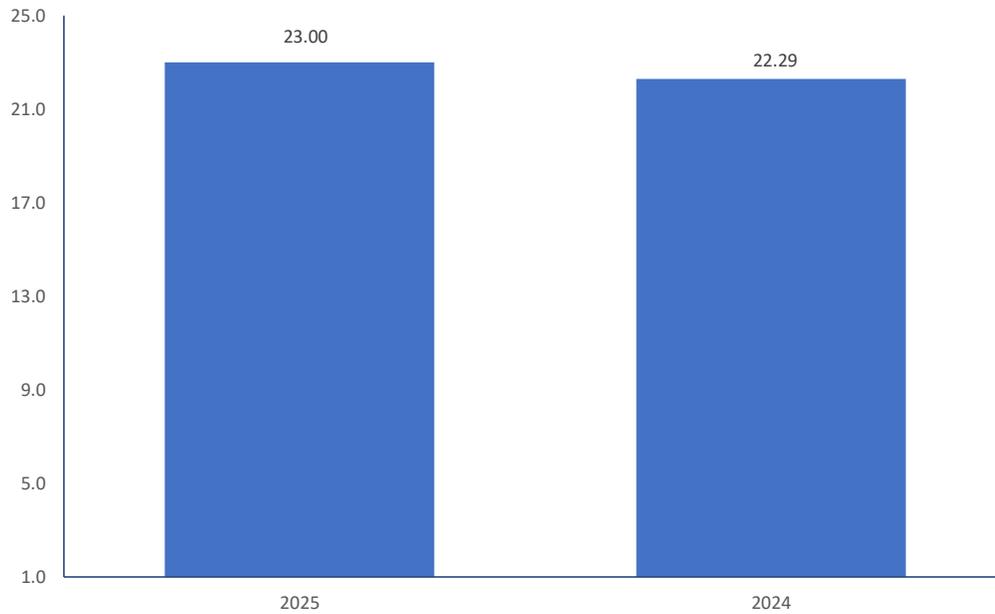
- **19.20%**

Growth in Sales



Home Textiles

Sales (PKR Bln)



- **91.20%**
EXPORTS
vs. 91.33% last year
- **3.21%**
Growth in Sales



Company Profile – Business Segments

Spinning

- Production capacity of 91.69 million Kgs of Yarn per annum. Capacity Utilization 98.52%.

Weaving

- Production capacity of 345.6 million square meters of fabric per annum. Capacity utilization 89.38%.

Dyeing & Printing

- Dyeing & Printing capacity of 63.12 million meters of fabric per annum. Capacity utilization 78.96%.

Stitching

- The plant capacity of this division is indeterminable due to multi product plant involving varying run length of order lots.



Company Profile – Business Segments

Spinning

223,162 Spindles

2,880 Rotors

Weaving

379 Looms

Dyeing & Printing

1 Thermosol machine

5 Stenter machines

1 Rotary Printing machines

5 Digital Printing machines



Future Outlook

- **Spinning** – The project involves expanding the open-end yarn production facility to meet growing market demand.
- **Weaving** – Installation of 22 new Looms.
- **Home Textile** – Plan to upgrade a hanger system in stitching aimed at minimizing lead time and improving workflow efficiency.
- **Retail** – Plan to further expand number of retail outlets and to introduce new product range to enhance revenue.



Questions and Answers Session

